(Company No. 839839 M) (Incorporated in Malaysia)

Financial Statements 31 December 2013

### **BOARD OF DIRECTORS**

Mr Mo Fumin, Non-Independent Non-Executive Director and Chairman

Mr Tian Fenglin, Non-Independent Non-Executive Director

YBhg Dato' Leong Khee Seong, Independent Non-Executive Director

Mr Ong Ah Tin @ Ong Chee Kwee, Independent Non-Executive Director

Ms Lan Li, Non-Independent Non-Executive Director

Mr Hong Guilu, Non-Independent Non-Executive Director

### **PROFILE OF DIRECTORS**

### Mr Mo Fumin

Age 59. Chinese. Non-Independent Non-Executive Director and Chairman of the Board of Directors. Appointed to the Board on 13 February 2014. Holds a PhD in Economics from Peking University, China. Has been with Industrial and Commercial Bank of China Limited ("ICBC") Group for the last 23 years holding various positions such as General Manager ("GM"), ICBC ALMATY (March 1998 - April 2001), Deputy GM, Corporate Banking Department (April 2001 - June 2002), Deputy GM, Corporate Banking & Investment Banking Department (June 2002 - January 2007), GM, Corporate Banking Department (January 2007 - May 2013). Mr Mo Fumin is currently the Director of Corporate Banking and Investment Banking of ICBC.

Mr Mo Fumin has no conflict of interest with the Bank and has no family relationship with any other Director.

### **Mr Tian Fenglin**

Age 46. Chinese. Non-Independent Non-Executive Director. Appointed to the Board on 28 January 2010. Attended six out of the seven Board meetings held in the financial year. Holds a Masters degree from Macau University of Science and Technology. Corporate roles within ICBC Group include Senior Economist and Qualified Senior Credit Approval Official at head office, Manager at Nanjing branch (1992 - 1996), Head of International Department, Nanjing branch (1997 - 1999), President of Nanjing Xinjiekou sub-branch (2000 - 2002), Vice President of Nanjing Regional office (2002 - 2006) and Deputy General Manager of Singapore branch (2007 - 2009). He was holding the position as the Chief Executive Officer of the Bank from April 2010 till November 2013.

Mr Tian Fenglin has no conflict of interest with the Bank and has no family relationship with any other Director. He is also a member of the Nominating Committee of the Bank.

### YBhg Dato' Leong Khee Seong

Age 75. Malaysian. Independent Non-Executive Director. Appointed to the Board on 3 June 2010. Attended all the seven Board meetings held in the financial year. Engineer by profession with B.E. (Chemical Engineering) from the University of New South Wales, Australia. Served the Malaysian Government as the Minister of Primary Industries (1976 - 1986) and was a member of Parliament (1974 - 1990). YBhg Dato' Leong Khee Seong was also the Chairman of the Group of 14 ASEAN Economic Cooperation and Integration (1986 - 1987), Chairman of General Trade Agreement on Tariffs and Trade's Negotiating Committee on Tropical Products (1986 - 1990), acted as an Independent Non-Executive Director of Sin Chew Media Corporation (2004 - 2007) and Non-Independent Executive Director cum Executive Chairman of Nanyang Press Holdings Berhad (2007 - 2009) as well as Independent Non-Executive Director of AirAsia Berhad (2004-2013). He is also an Independent Non-Executive Director of TSH Resources Berhad (2005 - current) and chancellor of HELP University Malaysia (April 2012 - current).

YBhg Dato' Leong Khee Seong has no conflict of interest with the Bank and has no family relationship with any other Director. He is also the chairman of the Audit Committee and Nominating Committee and a member of the Risk Management Committee and Remuneration Committee of the Bank.

### **PROFILE OF DIRECTORS** (continued)

### Mr Ong Ah Tin @ Ong Chee Kwee

Age 63. Malaysian. Independent Non-Executive Director. Appointed to the Board on 3 June 2010. Attended all the seven Board meetings held in the financial year. Holds a Bachelor of Arts in Economics from the University of Malaya and Diploma in Banking from Institute of Bankers, London.

Mr Ong Ah Tin started his banking career with Citibank Malaysia (then known as First National City Bank) as a Management Trainee in 1973 and held various positions in Operations, Credits and Marketing until August 1988 when he left as the Vice President of Credit Risks Management Department. In 1988, he joined Malaysian French Bank as an Assistant General Manager until 1994, thereafter he joined OUB Finance Berhad as Director/General Manager. After the merger of OUB Finance Berhad with its parent bank, Overseas Union Bank (M) Berhad in 1997, he was assigned to Overseas Union Bank (M) Berhad as Head of Enterprise Banking until 2002. Following that, he joined Alliance Finance Berhad as Acting CEO to manage the finance company's operations and to undertake the merger of Alliance Finance Berhad with its parent bank, Alliance Bank Berhad. Upon the successful completion of the merger in 2004, he was assigned as a Senior General Manager and Head of Consumers Banking of Alliance Bank Berhad until August 2005, when he retired from the banking industry. Mr Ong Ah Tin served as an Independent Non-Executive Director of Hock Sin Leong Group Berhad from April 2006 to December 2006.

Mr Ong Ah Tin has no conflict of interest with the Bank and has no family relationship with any other Director. He is also the chairman for the Risk Management Committee and Remuneration Committee, as well as being a member of the Audit Committee and Nominating Committee of the Bank.

### Ms Lan Li

Age 50. Chinese. Non-Independent Non-Executive Director. Appointed to the Board on 16 January 2012. Attended all the seven Board meetings held in the financial year. Holds a PhD in Economics and Bachelor of Finance from Tianjin University of Finance Economics, China and Master of Finance from Nankai University, China. Served various roles within ICBC Group as Manager, Accounting and Settlement Department of ICBC's Frankfurt Office (July 1999 - August 2002), General Manager, International Banking Department and President of Ronghui Branch, Tianjin Regional Headquarters (August 2002 - October 2004), Vice Head of Internal Audit (October 2004 - May 2005), Deputy Head, Tianjin Regional Headquarters (June 2005 - December 2010), Vice Head of Internal Auditing (December 2010 - July 2011) and Director, Administration Office of Directors and Supervisors to Subsidiaries (July 2011 - current).

Ms Lan Li has no conflict of interest with the Bank and has no family relationship with any other Director. She is a member of the Audit Committee, Nominating Committee and Remuneration Committee of the Bank.

#### **Mr Hong Guilu**

Age 47. Chinese. Non-Independent Non-Executive Director. Appointed to the Board on 16 January 2012. Attended six out of the seven Board meetings held in the financial year. Holds a Bachelor of Engineering and Master of Economics (Industrial Economics) from Harbin Institute of Technology, China and People's University of China, respectively, and Master of Accounting from George Washington University, United States. Prior to joining ICBC Group, Mr Hong Guilu was appointed Manager, State Property Administration Bureau, Ministry of Finance (July 1993 - June 2000) and Deputy Director, Board of Supervisors, Agricultural Bank of China (July 2000 - June 2003). He was appointed Director, Board of Supervisors, ICBC Group in July 2003 prior to his appointment as Director, Administration Office of Directors and Supervisors to the Subsidiaries in December 2005 until current.

Mr Hong Guilu has no conflict of interest with the Bank and has no family relationship with any other Director. He is a member of the Risk Management Committee, Nominating Committee and Remuneration Committee of the Bank.

### FINANCIAL PERFORMANCE DURING THE FINANCIAL YEAR

The Bank recorded a net profit of RM8.0 million for the financial year ended 31 December 2013. The total operating income of the Bank rose by RM10 million or 20% as a result of a RM7.01 million increase of net fee income. Operating expenses expanded by RM11.6 million or 35% as the Bank continued to develope its human resources capability as well as opened new branches.

The Bank's total assets stood at RM5.0 billion, an increase of RM1.8 billion or 58.6% over the previous financial year. The increase was the result of strong loan growth of RM1.5 billon despite the intense competition. The total liabilities for the Bank increased by RM1.8 billion or 65% to RM4.6 billion. The increase in deposits and placements of bank and other financial institutions was the main contributor to the growth in total liabilities.

The Bank will continue to grow its core lending business and focus on maintaining its liquidity position. The Bank will strive to deliver satisfatory results in 2014 via higher sales productivity and greater operational efficiency.

### **OUTLOOK FOR 2014**

Global economic growth outlook for 2014 is expected to foresee stronger recovery with anticipated expansion to be fueled by the United States, Eurozone and Japanese growth. In conjunction with this, Malaysian overall economy for 2014 is expected to perform better than last year. 2014 gross domestic product (GDP) is expected to grow at 5.5%, despite some pessimistic outlook from consumers and the business community.

Being part of ICBC worldwide, the Bank has a niche over other financial institutions in offering cross-border financial solutions and services, particularly in Renminbi business. With a stronger bond between China and Malaysia in bilateral trade activities, the Bank plays an active role in financing cross-border trade and investments between both countries. The Bank will continue to strenghten its leadership position in targeted markets as well as leveraging on the Bank's infrastructure and multiple distribution networks for business growth.

During the year, ICBC has successfully opened 3 new branches in Kuching, Puchong and Johor Bahru. In addition, the Bank has also successfully established a full-fledged retail financial products and services to better serve the needs of its customers. The Bank will continue to pursue a series of branding strategy to further promote the wide acceptance of retail financial products in domestic market, while at the same time deepen relationships with valued clients and customers. The Bank remains committed to its objective of becoming one of the preferred banks in Malaysia.

### CORPORATE GOVERNANCE STATEMENT

The Board of Industrial and Commercial Bank of China (Malaysia) Berhad ("the Bank") fully appreciates the importance of adopting high standards of corporate governance within the Bank in order to safeguard stakeholders' interests as well as enhancing shareholders' value. The Board views corporate governance to be synonymous with four key concepts; namely transparency, accountability, integrity and corporate responsibilities.

The Board of the Bank believes in inculcating a culture that seeks to balance conformance requirements with the need to deliver long-term strategic success through performance, predicated on entrepreneurship, control and ownership, without compromising personal or corporate ethics and integrity.

### A. Directors

### The Board

The Board plays a pivotal role in the stewardship of the Bank's direction and operations, including enhancing long-term shareholders' value. In order to fulfill this role, the Board is explicitly responsible for reviewing and adopting a strategic plan for business performance; overseeing the proper conduct of the Bank's business; identifying principal risks and ensuring the implementation of systems to manage risks; succession planning; and reviewing the adequacy and integrity of the Bank's internal control systems and management information systems.

The role and functions of the Board are clearly delineated in the Terms of Reference of the Board of Directors.

#### **Composition of the Board**

The Board currently comprises of six (6) members, two (2) Independent Non-Executive Directors and four (4) Non-Independent Non-Executive Directors. A brief profile of each Director is presented on pages 2 and 3 of these financial statements.

The Directors, with their differing backgrounds and specialisations, collectively bring with them a wide range of experience and expertise in areas such as finance, corporate affairs, marketing and operations. The Executive Director, in particular, is responsible for implementing the policies and decisions of the Board, overseeing the operations as well as co-ordinating the development and implementation of business and corporate strategies.

The Independent Non-Executive Directors contribute significantly and bring forth independent judgement in areas relating to policy and strategy, business performance, resources allocation as well as improving governance and controls. Together with the Executive Director who has intimate knowledge of the business, the Board is constituted of individuals who are committed to business integrity and professionalism in all its activities.

The distinct and separate duties and responsibilities of the Chairman and Chief Executive Officer ("CEO") of the Bank ensure the balance of power and authority towards the establishment of a fully effective Board. The Chairman is responsible for ensuring the integrity and effectiveness of the governance process of the Board and acts as a facilitator at Board meetings. The CEO, supported by the management team, is responsible for the day-to-day management of the Bank as well as the effective implementation of the strategic plan and policies established by the Board.

Currently, the Board is led by Mr Mo Fumin as the Non-Independent Non-Executive Director cum Chairman. The executive management of the Bank is currently helmed by Mr Wei Xiaogang, the Deputy CEO and the officer-in-charge of the Bank in the interim upon the transfer of Mr Tian Fenglin in November 2013 and pending the appointment of a new CEO of the Bank.

#### **Board Meetings and Access to Information**

The Board ordinarily meets at least six (6) times a year with additional meetings convened when urgent and important decisions need to be taken between the scheduled meetings. Due notice is given for scheduled meetings and matters to be dealt with. All Board meeting proceedings are minuted, including the issues discussed and the conclusions made in discharging its duties and responsibilities.

The agenda for each Board meeting and papers relating to the agenda items are disseminated to all Directors well before the meeting, in order to provide sufficient time for the Directors to review the Board papers and seek clarifications from the Management, if required. Where urgency prevails and if appropriate, decisions are also taken by way of a Directors' Circular Resolution in accordance with the Bank's Articles of Association.

The Board is able to seek clarifications and advice as well as request for information on matters pertaining to the Bank from the Senior Management and the Company Secretary. Should the need arises, the Directors may also seek independent professional advices, at the Bank's expense, when deemed necessary for the proper discharge of their duties.

The Board convened seven (7) meetings in the financial year ended 31 December 2013. The attendance of each Director in office at the Board meetings held during the financial year are as follows:

Directors	Independent/Non-Independent	Attendance at meetings
Yi Huiman (resigned on 13 February 2014)	Chairman/Non-Independent Non-Executive Director	4/7 (57%)
Tian Fenglin	Non-Independent Non-Executive Director	6/7 (86%)
Dato' Leong Khee Seong	Independent Non-Executive Director	7/7 (100%)
Ong Ah Tin @ Ong Chee Kwee	Independent Non-Executive Director	7/7 (100%)
Lan Li	Non-Independent Non-Executive Director	7/7 (100%)
Hong Guilu	Non-Independent Non-Executive Director	6/7 (86%)
Mo Fumin (appointed on 13 February 2014)	Chairman/Non-Independent Non-Executive Director	N/A

### Meetings attended (out of 7)

#### **Appointments and Re-election to the Board**

The Bank is governed by Bank Negara Malaysia's ("BNM") guidelines on the appointment of new Directors and the reappointment of its existing Directors upon the expiry of their respective tenures of office as approved by BNM. The Nominating Committee reviews and assesses the appointment/re-appointment of Directors. The recommendation thereof will be presented to the Board. Upon approval by the Board, the application for the appointment/re-appointment of Directors will be submitted to BNM for approval.

Article 73 of the Bank's Articles of Association provides that at least one-third (1/3) of the Board is subject to retirement by rotation at each Annual General Meeting. Retiring Directors can offer themselves for re-election. Directors who are appointed during the financial year are subject to re-election by shareholders at the next Annual General Meeting held following their appointments.

### **Board Performance Evaluation**

During the financial year, the Board had undertaken a Board Performance Evaluation exercise on the Board and Board Committees with the objective of assessing the effectiveness of the Board and Board Committees as a whole, as well as the individual directors. The evaluation is based on a combination of self and peer assessment methodologies performed via a customised questionnaire. The results of the evaluation exercise were presented to the Nominating Committee and Board for consideration.

### **Board Committees**

The Board has delegated certain responsibilities to the following Board Committees, which operate within a clearly defined terms of reference:

- (i) Audit Committee;
- (ii) Risk Management Committee;
- (iii) Nominating Committee; and
- (iv) Remuneration Committee.

The minutes of meetings of the above Board Committees are also tabled to the Board for notation.

### Audit Committee

The Bank's Audit Committee ("AC") comprises of two (2) Independent Non-Executive Directors of whom one (1) is the Chairman and a Non-Independent Non-Executive Director. A total of four (4) meetings were held during the financial year and the details of the attendance of each member in office are as follows:

Members of AC	Independent/Non-Independent	Attendance at meetings
Dato' Leong Khee Seong	Chairman/Independent Non-Executive Director	4/4 (100%)
Ong Ah Tin @ Ong Chee Kwee	Independent Non-Executive Director	4/4 (100%)
Lan Li	Non-Independent Non-Executive Director	4/4 (100%)

The objectives of the AC is primarily to assist the Board in providing independent oversight of the Bank's financial reporting, internal control system, risk management functions and governance processes. The salient terms of reference of the AC are as follows:

- shall comprise non-executive directors with at least three (3) members, of which the majority shall be independent directors;
- shall meet as frequently as may be necessary, but at least four (4) times a year and in any case upon requisition of any member of the AC;
- shall have two (2) members present in person with a majority being independent non-executive director to form a quorum;
- to oversee the functions of the Internal Audit Department and ensuring compliance with relevant regulatory requirements;
- to review and approve the annual audit plan including its audit objectives, scope and resources allocation as well as subsequent changes thereof;

### **Board Committees** (continued)

### Audit Committee (continued)

- to review internal audit findings/reports, Management's responses as well as remedial actions and follow-up on status of rectification;
- to review and discuss with the external auditors and Management on the fairness of presentation and transparent reporting of the financial statements and timely publication of the financial accounts;
- to appoint, set compensation, evaluate performance and decide on the transfer and dismissal of the Chief Internal Auditor;
- to review the adequacy and effectiveness of the internal controls and risk management processes and to ensure clear line of reporting is established for timely communication of issues which have an impact on the effectiveness of the Bank's risk management framework;
- to select and recommend the external auditors for appointment and re-appointment by Board annually, including removal of the external auditors, where relevant;
- to review performance, independency and objectivity of the external auditors, including the requisite disclosures from the external auditors evidencing their independency;
- to review and approve the provision of non-audit service by the external auditor so as to ensure that the provision of non-audit services does not interfere with the exercise of independent judgement of auditors;
- to review all related party transactions and keep the Board informed of such transactions; and
- to ensure that independent audits are conducted to assess the effectiveness of the policies, procedures and controls
  for anti-money laundering and counter financing of terrorism ("AML/CFT") measures within the Bank and also the
  measures are in line with the latest developments and changes of the relevant AML/CFT requirements.

### **Internal Audit Activities**

The AC has active oversight on the internal audit's independency, scope of work and resources. It regularly reviews the remedial actions taken on internal control issues identified in reports prepared by the Internal Audit Department ("IAD") and evaluates the effectiveness and adequacy of the Bank's risk management functions, internal control systems and governance processes.

The fundamental framework for the internal audit function is based on the Committee of Sponsoring Organisations of the Treadway Commission ("COSO") framework, a well-recognised risk and control framework for the evaluation of the design and operating effectiveness of internal control. The use of the COSO framework is integrated into the activities of IAD.

During the financial year, IAD conducted audits and reviews to examine and assess the adequacy, effectiveness and efficiency of risk management functions and internal controls; and highlight areas for improvements in managing potential risks that could pose adverse impact to the Bank. The Bank's internal audit function is also supervised by the Group Internal Audit Department of the parent bank.

### **Board Committees** (continued)

### Audit Committee (continued)

### Internal Audit Activities (Continued)

The scope of the audits/reviews focused on areas of priority as identified by risk analysis; and in accordance with the annual internal audit plan approved by the AC. IAD has defined procedures to report control deficiencies or breaches noted which includes obtaining management action plans for correction. Follow-up and escalation procedures are in place for tracking all deficiencies or breaches to full resolution.

Nonetheless, the system is designed to manage the Bank's risks within an acceptable risk profile and the AC acknowledges that the system, by its nature, can only provide reasonable assurance and not absolute assurance against material misstatement of financial information, records or against financial losses or fraud.

### **Risk Management Committee**

The Risk Management Committee ("RMC") comprises of two (2) Independent Non-Executive Directors of whom one (1) is the Chairman and a Non-Independent Non-Executive Director. During the financial year, a total of six (6) meetings were held and the details of the attendance of each member in office are as follows:

Members of RMC	Independent/Non-Independent	Attendance at meetings
Ong Ah Tin @ Ong Chee Kwee	Chairman/Independent Non-Executive Director	6/6 (100%)
Dato' Leong Khee Seong	Independent Non-Executive Director	6/6 (100%)
Hong Guilu	Non-Independent Non-Executive Director	5/6 (83%)

The salient terms of reference of the Committee are as follows:

- to review and recommend risk management strategies, policies and risk tolerance for Board's approval;
- to review and assess the adequacy of risk management policies and framework in identifying, measuring, monitoring and controlling risk and the extent to which these are operating effectively; and obtaining assurances that they are being adhered to on timely basis;
- to ensure infrastructure, resources and systems are in place for risk management that is ensuring that staff
  responsible for implementing risk management systems perform their duties independently of the Bank's risk
  taking activities;
- to review Management's periodic reports on risk exposure, risk portfolio composition and risk management activities;
- to evaluate and provide input on such strategies and/or policies to suit local conditions and make appropriate recommendations thereof to the Board where risk strategies and policies are driven by the parent bank;
- to provide oversight for establishing AML/CFT policies and minimum standards, overall AML/CFT risk profiles and measures undertaken by the Bank;
- to review and ensure a forward looking and dynamic capital management processes that incorporating changes in the Bank's strategic business direction, risk profiles, operating environment and other factors that could materially affect the capital adequacy;

### **Board Committees** (continued)

### **Risk Management Committee (Continued)**

- to review and approve the Bank's overall stress testing methodology, which should be forward looking with defined scenario(s) that cover various material risks and business areas. The result of the stress tests should facilitate the development of risk mitigation or contingency plans for the stressed scenario(s); and
- to review and recommend new products and services that require approval by the Board as per BNM's guidelines based on the recommendation from the New Product Approval Committee.

### Nominating Committee

The Nominating Committee ("NC") comprises of two (2) Independent Non-Executive Directors of whom one (1) is the Chairman and three (3) Non-Independent Non-Executive Directors. During the financial year, a total of four (4) meetings were held and the details of the attendance of each member in office are as follows:

Members of NC	Independent/Non-Independent	Attendance at meetings
Dato' Leong Khee Seong	Chairman/Independent Non-Executive Director	4/4 (100%)
Ong Ah Tin @ Ong Chee Kwee	Independent Non-Executive Director	4/4 (100%)
Tian Fenglin	Non-Independent Non-Executive Director	2/4 (50%)
Lan Li	Non-Independent Non-Executive Director	3/4 (75%)
Hong Guilu	Non-Independent Non-Executive Director	3/4 (75%)

The salient terms of reference of the Committee are as follows:

- to establish minimum requirements for the Board with the required mix of skills, experience, qualification and other core competencies required of a director. The Committee is also responsible for establishing minimum requirements for the CEO. The requirements and criteria should be approved by the full Board;
- to recommend and assess the nominees for directorship, Board committee members as well as nominees for the CEO. This includes assessing directors for reappointment, before an application for approval is submitted to BNM. The final decision on the nomination and appointment of the members of the Board and Committee rests with the Board;
- to oversee the overall composition of the Board, in terms of the appropriate size and skills, and the balance between executive directors, non-executive directors and independent directors, through annual review;
- to recommend to the Board the removal of a director or CEO from the Board or management if the director or CEO is ineffective, errant and negligent in discharging his responsibilities; and
- to establish a mechanism for the formal assessment on the effectiveness of the Board as a whole and the contribution of each director to the effectiveness of the Board, the contribution of the Board's various committees and the performance of the CEO and other key senior management officers. Annual assessment should be conducted based on an objective performance criteria. Such performance criteria should be approved by the full Board.

### **Board Committees** (continued)

### **Remuneration Committee**

The Remuneration Committee ("RC") comprises of two (2) Independent Non-Executive Directors of whom one (1) is the Chairman and two (2) Non-Independent Non-Executive Directors. During the financial year, a total of two (2) meetings were held and the details of the attendance of each member in office are as follows:

Members of RC	Independent/Non-Independent	Attendance at meetings
Ong Ah Tin @ Ong Chee Kwee	Chairman/Independent Non-Executive Director	2/2 (100%)
Dato' Leong Khee Seong	Independent Non-Executive Director	2/2 (100%)
Lan Li	Non-Independent Non-Executive Director	1/2 (50%)
Hong Guilu	Non-Independent Non-Executive Director	2/2 (100%)

The salient terms of reference of the Committee are as follows:

- to recommend a framework of remuneration for directors, CEO and key senior management officers for the full Board's approval. The remuneration framework should support the Bank's culture, objectives and strategy and should reflect the responsibility and commitment, which goes with Board membership and responsibilities of the CEO and senior management officers. There should be a balance in determining the remuneration package, which should be sufficient to attract and retain directors of calibre, and yet not excessive to the extent the Bank's funds are used to subsidise the excessive remuneration packages. The framework should cover all aspects of remuneration including director's fees, salaries, allowances, bonuses, share options and benefits-in-kind; and
- to recommend specific remuneration packages for executive directors and the CEO. The remuneration package should be structured such that it is competitive and consistent with the Bank's culture, objectives and strategy. Salary scales drawn up should be within the scope of the general business policy and not be based on short-term performance to avoid incentives for excessive risk-taking. As for non-executive directors and independent directors, the level of remuneration should be linked to their level of responsibilities undertaken and contribution to the effective functioning of the Board. In addition, the remuneration of each Board member may differ based on their level of expertise, knowledge and experience.

The details of the nature and amount of each major element of the remuneration of the Executive Director and the Independent Non-Executive Directors of the Bank for the financial year ended 31 December 2013 are disclosed in Note 25 (c) to the financial statements.

### B. Accountability and audit

### **Financial reporting**

It is the Board's commitment to present a balanced and meaningful assessment of the Bank's financial performance and prospects at the end of the financial year, primarily through the annual financial statements to BNM. The Board is assisted by the Audit Committee to oversee the Bank's financial reporting process and the quality of its financial reporting.

### Directors' responsibility statement in respect of the preparation of the audited financial statements

The Board is responsible for ensuring that the financial statements give a true and fair view of the state of affairs of the Bank as at the end of the accounting period and of its operation results and cash flows for the year then ended. In preparing the financial statements, the Directors have ensured the preparation and fair presentation of these financial statements in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act, 1965 in Malaysia in all respects and other legal requirements.

### **Relationship with the Auditor**

Key features underlying the relationship of the Audit Committee with the external auditors are included in the Audit Committee's terms of reference.

### DIRECTORS' REPORT For the year ended 31 December 2013

The Directors have pleasure in submitting their report and the audited financial statements of the Bank for the financial year ended 31 December 2013.

### PRINCIPAL ACTIVITIES

The Bank is principally engaged in the provision of banking and other related financial services.

### RESULTS

	RM'000
Profit before taxation Tax expense	12,341 (4,385)
Profit for the year	7,956

### **RESERVES AND PROVISIONS**

There were no material transfers to or from reserves and provisions during the financial year under review except as disclosed in the financial statements.

### DIVIDENDS

No dividend was paid during the financial year and the Directors do not recommend any dividend to be paid for the financial year.

### **DIRECTORS OF THE BANK**

Directors who held office during the year since the date of the last report are:

Mr Mo Fumin	(appointed on 13 February 2014)
Mr Tian Fenglin	
YBhg Dato' Leong Khee Seong	
Mr Ong Ah Tin @ Ong Chee Kwee	
Ms Lan Li	
Mr Hong Guilu	
Mr Yi Huiman	(resigned on 13 February 2014)

Pursuant to Section 129 of the Companies Act 1965, YBhg Dato' Leong Khee Seong retires at the forthcoming Annual General Meeting of the Bank and being eligible, offers himself for re-election.

In accordance with Article 73 of the Bank's Articles of Association, Ms Lan Li retires at the forthcoming Annual General Meeting and, being eligible, offers herself for re-election.

In accordance with Article 79 of the Bank's Articles of Association, Mr Mo Fumin retires at the forthcoming Annual General Meeting and, being eligible, offers himself for re-election.

### **DIRECTORS' INTEREST**

None of the Directors holding office as at 31 December 2013 had any interest in the ordinary shares and options over shares of the Bank and of its related corporations during the financial year.

### **DIRECTORS' BENEFITS**

Since the end of the previous financial year, no Director of the Bank has received nor become entitled to receive any benefit (other than a benefit included in the aggregate amount of emoluments received or due and receivable by Directors as shown in the financial statements or the fixed salary of a full time employee of the Bank or of related corporations as shown in Note 25 (c) to the financial statements) by reason of a contract made by the Bank with the Director or with a firm of which the Director is a member, or with a company in which the Director has a substantial financial interest.

There were no arrangements during and at the end of the financial year which had the object of enabling Directors of the Bank to acquire benefits by means of the acquisition of shares in, or debentures of, the Bank or any other body corporate.

### **ISSUE OF SHARES AND DEBENTURES**

There were no changes in the authorised, issued and paid-up capital of the Bank during the financial year. There were no debentures issued during the financial year.

### **OPTIONS GRANTED OVER UNISSUED SHARES**

No options were granted to any person to take up unissued shares of the Bank during the financial year.

### BANK RATINGS

The Bank has not been rated by any external agencies.

### HOLDING COMPANY

The Directors regard Industrial and Commercial Bank of China Limited, a company incorporated in China, as the holding company of the Bank.

### **OTHER STATUTORY INFORMATION**

Before the financial statement of the Bank were made out, the Directors took reasonable steps to ascertain that:

- i) adequate provision has been made for doubtful debts; and
- ii) any current assets which were unlikely to be realised in the ordinary course of business have been written down to an amount which they might be expected so to realise.
- At the date of this report, the Directors are not aware of any circumstances:
- i) that would render the amount of the provision for doubtful debts in the Bank inadequate to any substantial extent; or
- ii) that would render the value attributed to the current assets in the financial statements of the Bank misleading; or
- iii) which has arisen which render adherence to the existing method of valuation of assets and liabilities of the Bank misleading or inappropriate; or
- iv) not otherwise dealt with in this report or the financial statements, that would render any amount stated in the financial statements of the Bank misleading.
- At the date of this report, there does not exist:
- i) any charge on the assets of the Bank that has arisen since the end of the financial year and which secures the liabilities of any other person; or
- ii) any contingent liability in respect of the Bank that has arisen since the end of the financial year.

No contingent liability or other liability of the Bank has became enforceable, or is likely to become enforceable within the period of twelve months after the end of the financial year which, in the opinion of the Directors, will or may substantially affect the ability of the Bank to meet its obligations as and when they fall due.

In the opinion of the Directors, the financial performance of the Bank for the financial year ended 31 December 2013 have not been substantially affected by any item, transaction or event of a material and unusual nature nor has any such item, transaction or event occurred in the interval between the end of that financial year and the date of this report.

(Company No. 839839 M)

### AUDITORS

The auditors, Messrs KPMG, have indicated their willingness to accept re-appointment.

Signed on behalf of the Board of Directors in accordance with a resolution of the Directors.

Ong Ah Tin @ Ong Chee Kwee

Dato' Leong Khee Seong

Kuala Lumpur, Malaysia Date: 27 March 2014

### STATEMENT BY DIRECTORS PURSUANT TO SECTION 169 (15) OF THE COMPANIES ACT, 1965

We, Ong Ah Tin @ Ong Chee Kwee and Dato' Leong Khee Seong being two of the directors of Industrial and Commercial Bank of China (Malaysia) Berhad, do hereby state on behalf of the directors that, in our opinion, the financial statements set out on pages 21 to 65 are drawn up in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act, 1965 in Malaysia so as to give a true and fair view of the financial position of the Bank as at 31 December 2013 and of its financial performance and cash flows of the Bank for the year then ended.

Signed on behalf of the Board of Directors in accordance with a resolutions of the directors:

.....

Ong Ah Tin @ Ong Chee Kwee

.....

Dato' Leong Khee Seong

Kuala Lumpur, Malaysia Date: 27 March 2014

### STATUTORY DECLARATION PURSUANT TO SECTION 169 (16) OF THE COMPANIES ACT, 1965

I, Wei Xiaogang, being the officer primarily responsible for the financial management of Industrial and Commercial Bank of China (Malaysia) Berhad, do solemnly and sincerely declare that, to the best of my knowledge and belief, the financial statements set out on pages 21 to 65 are correct, and I make this solemn declaration conscientiously believing the same to be true, and by virtue of the provisions of the Statutory Declarations Act, 1960.

Subscribed and solemnly declared by the above named in Kuala Lumpur, Malaysia on 27 March 2014.

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Wei Xiaogang

**BEFORE ME:** 

.....

# **Independent Auditors' Report to the Member Of Industrial and Commercial Bank of China (Malaysia) Berhad**

(Company No. 839839 M) (Incorporated in Malaysia)

### **Report on the Financial Statements**

We have audited the financial statements of Industrial and Commercial Bank of China (Malaysia) Berhad, which comprise the statement of financial position as at 31 December 2013 of the Bank, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows of the Bank for the year then ended, and a summary of significant accounting policies and other explanatory notes, as set out on pages 21 to 65.

### Directors' Responsibility for the Financial Statements

The Directors of the Bank are responsible for the preparation and fair presentation of these financial statements so as to give a true and fair view in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act, 1965 in Malaysia. The Directors are also responsible for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with approved standards on auditing in Malaysia. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgement, including the assessment of risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Bank's preparation of financial statements that give a true and fair view, in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements give a true and fair view of the financial position of the Bank as of 31 December 2013 and of its financial performance and cash flows for the year then ended in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act, 1965 in Malaysia.

### **Report on Other Legal and Regulatory Requirements**

In accordance with the requirements of the Companies Act, 1965 in Malaysia, we also report that in our opinion, the accounting and other records and the registers required by the Act to be kept by the Bank have been properly kept in accordance with the provisions of the Act.

### **Other Matters**

This report is made solely to the member of the Bank, as a body, in accordance with Section 174 of the Companies Act, 1965 in Malaysia and for no other purpose. We do not assume responsibility to any other person for the content of this report.

**KPMG** Firm Number: AF 0758 Chartered Accountants **Foong Mun Kong** Partner Approval Number: 2613/12/14(J)

Petaling Jaya, Malaysia

Date: 27 March 2014

(Company No. 839839 M) (Incorporated in Malaysia)

### STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2013

	Note	2013 RM'000	2012 RM'000
ASSETS			
Cash and short-term funds	4	2,478,860	1,335,609
Deposits and placements with banks and other			
financial institutions	5	556,355	1,372,551
Financial investments available-for-sale	6	99,040	51,065
Loans, advances and financing	7	1,821,613	367,459
Other assets	8	27,222	15,945
Statutory deposits with Bank Negara Malaysia	9	3,601	-
Tax recoverable		3,431	1,831
Plant and equipment	10	6,188	4,289
Intangible asset	11	1,864	2,384
Deferred tax assets	12	863	1,034
TOTAL ASSETS		4,999,037	3,152,167
LIABILITIES			
Deposits from customers	13	1,325,195	661,992
Deposits and placements of banks and other			,
financial institutions	14	3,269,095	2,106,214
Other liabilities	15	37,614	24,483
TOTAL LIABILITIES		4,631,904	2,792,689
EQUITY			
Share capital	16	331,000	331,000
Reserves	17	36,133	28,478
EQUITY ATTRIBUTABLE TO EQUITY HOLDER			
OF THE BANK		367,133	359,478
TOTAL LIABILITIES AND EQUITY		4,999,037	3,152,167
COMMITMENTS AND CONTINGENCIES	27	3,380,078	1,445,488

(Company No. 839839 M) (Incorporated in Malaysia)

### STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2013

	Note	2013 RM'000	2012 RM'000
Interest income	18	110,053	83,431
Interest expense	18	(74,220)	(47,666)
Net interest income	18	35,833	35,765
Net fee income	19	14,411	7,330
Net trading income	20	10,895	7,877
Other operating income			153
Net operating income		61,139	51,125
Other operating expenses	21	(44,310)	(32,756)
Operating profit Allowance for impairment on loans, advances an	d	16,829	18,369
financing	22	(4,488)	(2,789)
Profit before taxation		12,341	15,580
Tax expense	23	(4,385)	(4,062)
Profit for the year		7,956	11,518
Other comprehensive income, net of tax Fair value reserve			
- Net changes in fair value		(237)	66
- Deferred tax adjustment		(64)	(16)
Total other comprehensive (expense)/income for	the year	(301)	50
Total comprehensive income for the year		7,655	11,568
Basic earnings per ordinary share (sen):	24	2.40	3.48

The notes set out on pages 25 to 65 form an integral part of these financial statements.

(Company No. 839839 M) (Incorporated in Malaysia)

### STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2013

		Non-dist	ributable Available-		Distributable	
	Share Capital RM'000	Statutory Reserve RM'000	for-sale Reserve RM'000	Regulatory Reserve RM'000	Retained Earnings RM'000	Total Equity RM'000
At 1 January 2012	331,000	6,869	-	-	10,041	347,910
<b>Total comprehensive income for the year</b> Profit for the year <b>Other comprehensive income, net of tax</b> Fair value reserve	-	-	-	-	11,518	11,518
- Net changes in fair value	-	-	66	-	-	66
- Deferred tax adjustment	-	-	(16)	-	-	(16)
Total other comprehensive income for the year		-	50	-	-	50
Total comprehensive income for the year	-	-	50	-	11,518	11,568
Transfer to statutory reserve	-	5,760	-	-	(5,760)	-
At 31 December 2012	331,000	12,629	50	_	15,799	359,478
At 1 January 2013	331,000	12,629	50	-	15,799	359,478
<b>Total comprehensive income for the year</b> Profit for the year <b>Other comprehensive income, net of tax</b> Fair value reserve	-	-	-	-	7,956	7,956
- Net changes in fair value	-	_	(237)	-	-	(237)
- Deferred tax adjustment	-	-	(64)	-	-	(64)
Total other comprehensive expense for the year	_	_	(301)	_	_	(301)
Total comprehensive (expense)/income for the year	-	-	(301)	-	7,956	7,655
Transfer to statutory reserve Transfer to regulatory reserve	-	3,978	-	6,175	(3,978) (6,175)	-
At 31 December 2013	331,000	16,607	(251)	6,175	13,602	367,133
	Note 16	Note 17.1	Note 17.2	Note 17.3	Note 17.4	

The notes set out on pages 25 to 65 form an integral part of these financial statements.

(Company No. 839839 M) (Incorporated in Malaysia)

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2013

	Note	2013 RM'000	2012 RM'000
Cash flows from operating activities			
Profit before taxation		12,341	15,580
Adjustments for:			
Depreciation of plant and equipment		2,259	1,097
Amortisation of intangible asset		520	216
Allowance for impairment on loans, advances and financing		4,488	2,789
Net unrealised losses arising from derivative trading		5,198	61
Operating profit before working capital changes		24,806	19,743
Decrease/(Increase) in operating assets			
Deposits and placements with banks and other			
financial institutions		816,196	(872,822)
Loans, advances and financing		(1,458,642)	(10,084)
Other assets		(9,230)	(4,287)
Statutory deposits with Bank Negara Malaysia		(3,601)	-
Increase in operating liabilities			
Deposits from customers		663,203	275,420
Deposits and placements of banks and other			
financial institutions		1,162,881	1,143,556
Other liabilities		6,236	301
Cash generated from operations		1,201,849	551,827
Income taxes paid		(5,878)	(5,851)
Net cash generated from operating activities		1,195,971	545,976
Cash flows used in investing activities			
Purchase of plant and equipment		(4,158)	(2,836)
Purchase of investment securities available-for-sale		(48,562)	(51,122)
Purchase of intangible asset		-	(2,600)
Net cash used in investing activities		(52,720)	(56,558)
Net increase in cash and cash equivalents		1,143,251	489,418
Cash and cash equivalents at beginning of the financial year		1,335,609	846,191
Cash and cash equivalents at end of the financial year		2,478,860	1,335,609
Cash and cash equivalents comprise:			
Cash and short-term funds	4	2,478,860	1,335,609

24

The notes set out on pages 25 to 65 form an integral part of these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

### 1. General information

Industrial and Commercial Bank of China (Malaysia) Berhad is a public limited liability company incorporated and domiciled in Malaysia. The Bank is principally engaged in the provision of banking and other related financial services. The addresses of its registered office and principal place of business are as follows:

Registered office	Principal place of business
Level 34C, Menara Maxis	Level 35, Menara Maxis
Kuala Lumpur City Centre	Kuala Lumpur City Centre
50088 Kuala Lumpur.	50088 Kuala Lumpur.

The financial statements were authorised for issue by the Board of Directors on 27 March 2014.

### 2. Basis of preparation

#### (a) Statement of compliance

The financial statements of the Bank have been prepared in accordance with Malaysian Financial Reporting Standards ("MFRSs"), International Financial Reporting Standards and the requirements of the Companies Act, 1965 in Malaysia.

The following are accounting standards, amendments and interpretations that have been issued by the Malaysian Accounting Standards Board ("MASB") but have not been adopted by the Bank.

# MFRSs, Interpretations and amendments effecting for annual periods beginning on or after 1 January 2014

Amendments to MFRS 10, Consolidated Financial Statements: Investment Entities

Amendments to MFRS 12, Disclosure of Interests in Other Entities: Investment Entities

Amendments to MFRS 127, Consolidated and Separate Financial Statements: Investment Entities

Amendments to MFRS 132, Financial Instruments: Presentation-Offsetting Financial Non-Financial Asset

Amendments to MFRS 136, Impairment of Assets - Recoverable Amount Disclosures for Non-Financial Assets

Amendments to MFRS 139, Financial Instruments: Recognition and Measurement: Novation of Derivative and Continuation of Hedge Accounting

IC Interpretation 21, Levies

### MFRSs, Interpretations and amendments effecting for annual periods beginning on or after 1 July 2014

Amendments to MFRS 1, *First Time Adoption of Malaysian Reporting Standards (Annual Improvements* 2011 - 2013 Cycle)

Amendments to MFRS 2, Share-based Payment (Annual Improvements 2010 - 2012 Cycle)

Amendments to MFRS 3, Business Combinations (Annual Improvements 2010 - 2012 Cycle and 2011-Cycle

Amendments to MFRS 13, Fair Value Measurement (Annual Improvements 2011 - 2013 Cycle)

Amendments to MFRS 116, Property, Plant and Equipment (Annual Improvements 2010 - 2012 Cycle)

Amendments to MFRS 119, Employee Benefits - Defined Benefit Plans: Employee Contributions

Amendments to MFRS 124, Related Party Disclosures (Annual Improvements 2010 - 2012 Cycle)

Amendments to MFRS 138, Intangible Assets (Annual Improvements 2010 - 2012 Cycle)

Amendments to MFRS 140, Investment Property (Annual Improvements 2011 - 2013 Cycle)

#### 2. Basis of preparation (continued)

### (a) Statement of compliance (continued)

### MFRSs, Interpretations and amendments effecting for a date yet to be confirmed

MFRS 9, Financial Instruments (2009)
MFRS 9, Financial Instruments (2010)
MFRS 9, Financial Instruments: Financial Instruments (Hedge Accounting and Amendments to MFRS 9, MFRS 7 and MFRS 139)
Amendments to MFRS 7, Financial Instruments: Disclosures - Mandatory Effective Date of MFRS 9 and Transition Disclosures

The Bank plans to apply the abovementioned standards, amendments and interpretations:

- from the annual period beginning on 1 January 2014 for those standards, amendments or interpretations that are effective for annual period beginning on or after 1 January 2014, except for Amendments to MFRS 10, Amendments to MFRS 12, Amendments to MFRS 127 and IC Interpretation 21 as they are not applicable to the Bank.
- from the annual period beginning on 1 January 2015 for those standards, amendments or interpretations that are effective for annual periods beginning on or after 1 July 2014, except for Amendments to MFRS 2, Amendments to MFRS 3, Amendments to MFRS 8 and Amendments to MFRS 140 as they are not applicable to the Bank.

The initial applications of the other standards, amendments and interpretations are not expected to have any material financial impact to the current period and prior period financial statements of the Bank, except as mentioned below:

### MFRS 9, Financial Instruments

MFRS 9 replaces the guidance in MFRS 139, *Financial Instruments: Recognition and Measurement* on the classification and measurement of financial assets and financial liabilities. Upon adoption of MFRS 9, financial assets will be measured at either fair value or amortised cost.

The adoption of MFRS 9 will result in a change in accounting policy. The Bank is currently assessing the financial impact of adopting MFRS 9.

### (b) Basis of measurement

The financial statements of the Bank have been prepared on the historical cost basis, except for the financial investments available-for-sale and derivative financial instruments as disclosed in the notes to the financial statements.

### (c) Functional and presentation currency

The financial statements are presented in Ringgit Malaysia (RM), which is the Bank's functional currency. All financial information is presented in RM and has been rounded to the nearest thousand, unless otherwise stated.

#### 2. Basis of preparation (continued)

#### (d) Use of estimates and judgements

The preparation of financial information and financial statements in conformity with MFRSs requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

There are no significant areas of estimation uncertainty and critical judgements in applying accounting policies that have significant effect on the amounts recognised in the financial statements other than those disclosed in Note 31.

#### 3. Significant accounting policies

The accounting policies set out below have been applied consistently to the periods presented in these financial statements, unless otherwise stated.

### (a) Foreign currency transactions

Transactions in foreign currencies are translated to the respective functional currencies of the Bank at exchange rates at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the end of the reporting date are retranslated to the functional currency at the exchange rate at that date.

Non-monetary assets and liabilities denominated in foreign currencies are not retranslated at the end of reporting date except for those that are measured at fair value which are retranslated to the functional currency at the exchange rate at the date that the fair value was determined.

Foreign currency differences arising on retranslation are recognised in profit or loss, except for differences arising on the retranslation of available-for-sale debt instruments which are recognised in other comprehensive income.

### (b) Interest recognition

Interest income and expense are recognised in the statement of comprehensive income using the effective interest method. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the net carrying amount of the financial asset or liability. When calculating the effective interest rate, the Bank estimates future cash flows considering all contractual terms of the financial instrument, but not future credit losses.

The calculation of the effective interest rate includes all amounts paid or received by the Bank that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or liability.

Interest expense on deposits and borrowings of the Bank are recognised on an accrual basis.

### (c) Fees recognition

Loan arrangement fees which are material are recognised as income when all conditions precedent are fulfilled. Guarantee fees and commitment fees which are material are recognised as income based on time apportionment.

Other fee income on services and facilities extended to customers are recognised as the related services are performed.

Other fee expense relating mainly to transaction and service fees, are expensed off as the services are received.

#### (d) Operating lease payments

Leases, where the Bank does not assume substantially all the risks and rewards of ownership are classified as operating leases and the leased assets are not recognised in the statement of financial position.

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised in profit or loss as an integral part of the total lease expense, over the term of the lease. Contingent rentals are charged to profit or loss in the reporting period in which they are incurred.

### (e) Income tax expense

Income tax expense comprises current and deferred tax. Current tax and deferred tax are recognised in profit or loss except to the extent that it relates to items recognised directly in equity or other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted by the end of the reporting period, and any adjustment to tax payable in respect of previous financial years.

Deferred tax is recognised using the liability method, providing for temporary differences between the carrying amounts of assets and liabilities in the statement of financial position and their tax bases. Deferred tax is not recognised for the following temporary differences: the initial recognition of assets or liabilities in a transaction that affects neither accounting nor taxable profit or loss. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reviewed at the end of each reporting period and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

### (f) Financial instruments

#### i) Initial recognition and measurement

The Bank initially recognises loans and advances, deposits and debt securities issued on the date they are originated. Regular way purchases and sales of financial assets are recognised on the trade date at which the Bank commits to purchase or sell the asset. All other financial assets and liabilities (including assets and liabilities designated at fair value through profit or loss) are initially recognised on the trade date at which the Bank becomes a party to the contractual provisions of the instrument.

A financial asset or financial liability is measured initially at fair value, for a financial instruments not at fair value through profit or loss, plus transaction costs that are directly attributable to its acquisition or issue.

#### ii) Derecognition

Financial assets are derecognised when the contractual right to receive cash flows from the assets has expired; or when the Bank has transferred its contractual right to receive the cash flows of the financial assets, and either:

- substantially all the risks and rewards of ownership have been transferred; or

- the Bank has neither retained nor transferred substantially all the risks and rewards, but has not retained control.

On derecognition of a financial asset, the difference between the carrying amount and the sum of consideration received (including any new asset obtained less any new liability assumed) and any cumulative gain or loss that had been recognised in equity is recognised in the profit or loss.

Financial liabilities are derecognised when the Bank's contractual obligations are discharged, cancelled, or expire.

On derecognition of a financial liability, the difference between the carrying amount of the financial liability extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss.

iii) Offsetting

Financial assets and financial liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realised the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under the MFRSs.

#### (g) Cash and cash equivalents

Cash and cash equivalents consist of notes and coins on hand, unrestricted balances held with BNM and highly liquid financial assets maturing within one month, which are subject to insignificant risk of changes in their fair value, and are used by the Bank in the management of its short-term commitments.

### (h) Derivative financial instruments

Derivatives are recognised at fair value in the statement of financial position. Gains and losses (realised and unrealised) arising from changes in the fair value are recognised in profit or loss.

#### (i) Forward Foreign Exchange Contracts

Forward contracts are valued at the prevailing forward rates of exchange at the reporting date. The resultant unrealised gains and losses are recognised in profit or loss.

### (ii) Currency Swaps

The Bank acts as an intermediary for counterparties who wish to swap their foreign currency obligations. The resultant realised and unrealised gains and losses are recognised in profit or loss.

### (i) Financial investments

### Available-for-sale

Available-for-sale investments are non-derivative financial assets that are not classified as held-for-trading or held-to-maturity investments; and are initially measured at fair value plus direct and incremental transaction costs. They are subsequently remeasured at fair value, and changes therein are recognised in other comprehensive income in 'Fair value reserve' until the financial assets are either sold or become impaired. When available-for-sale financial assets are sold, cumulative gains or losses previously recognised in other comprehensive income are recognised in the statement of profit or loss and other comprehensive income as 'Net gains/losses arising from the sale of financial investments available-forsale'.

Investment in debt securities instruments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are stated at cost.

Interest income earned is recognised on available-for-sale debt securities using the effective interest rate method, calculated over the asset's expected life. Premiums and/or discounts arising on the purchase of dated investment securities are included in the calculation of their effective interest rates.

An assessment is made at each reporting date as to whether there is any objective evidence of impairment in the value of a financial asset. Impairment losses are recognised if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the financial asset (a 'loss event') and that loss event (or 'events') has an impact on the estimated future cash flows of the financial asset that can be reliably estimated.

An impairment loss is recognised in the profit or loss and is measured as the difference between the asset's acquisition cost (net of any principal repayment and amortisation) and the asset's current fair value, less any impairment loss previously recognised. Where a decline in fair value of an available-for-sale securities has been recognised in other comprehensive income, the cumulative loss in other comprehensive income is reclassified from equity and recognised to profit or loss.

If, in a subsequent period, the fair value of a debt instruments increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed, to the extend that the asset's carrying amount does not exceed what the carrying amount would have been had the impairment not been recognised at the date the impairment is reversed. The amount of the reversal is recognised in profit or loss.

### (j) Loans, advances and financing

Loans, advances and financing are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and the Bank does not intend to sell immediately or in the near term.

The loans, advances and financing are carried at their outstanding unpaid principal and interest balances, net of individual and collective assessment impairment allowances. The carrying amount of the Bank's loans, advances and financing are reviewed at each reporting date to determine whether there is objective evidence of impairment. If such evidence exists, the recoverable amount of the loans, advances and financing is estimated.

#### (k) Impairment of loans, advances and financing

A collective impairment allowance is performed on "collective basis" on the Bank's loan portfolio using statistical techniques with the necessary model risk adjustments to the credit grades and probability of defaults of the respective credit grade band of the loans in order to guard against the risk of judgement error in the credit grading process. Although the credit grading process would involve qualitative assessment which is subject to judgement error, the loans within the same credit grade band generally share the similar credit risk characteristics for collective assessment. Given the lack of historical loss experience, the relevant market data will be taken for consideration to derive the model risk adjustment.

In the case of individual assessment, a loan is deemed as impaired if there is objective evidence of impairment which is triggered by certain events. In general, loans that are not repaid on time as they come due, be it the principal or interest, will be monitored closely as the likelihood of impairment from these past due loans is expected to be higher. Individual impairment allowances are made for loans, advances and financing which have been individually reviewed and specifically identified as impaired. Individual impairment allowances are provided if the recoverable amount (present value of estimated future cash flows discounted at original effective interest rate) is lower than the carrying value of the loans, advances and financing (outstanding amount of loans, advances and financing, net of individual impairment allowance). The expected cash flows are based on projections of liquidation proceeds, realisation of assets or estimates of future operating cash flows.

Impaired loans, advances and financing are measured at their estimated recoverable amount based on the discounted cash flow methodology. Loans, advances and financing (and related allowances) are normally written off, either partially or in full, when there is no realistic prospect of recovery of these amounts and, for collateralised loans, advances and financing, when the proceeds from the realisation of security have been received.

### (l) Plant and equipment

#### Recognition and measurement

All purchases above RM1,000 are capitalised. Items of plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the asset and any other costs directly attributable to bringing the assets to a working condition for their intended use, and the costs of dismantling and removing the items and restoring the site on which they are located, and capitalised borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When significant parts of an item of plant or equipment have different useful lives, they are accounted for as separate items (major components) of plant and equipment.

The gain or loss on disposal of an item of plant and equipment is determined by comparing the proceeds from disposal with the carrying amount of the item of plant and equipment, and are recognised net within "other income" or "other expense" respectively in profit or loss.

### Subsequent costs

The cost of replacing a component of an item of plant or equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Bank and its cost can be measured reliably. The carrying amount of the replaced part is derecognised to profit or loss. The costs of the day-to-day servicing of plant and equipment are recognised in profit or loss as incurred.

#### Depreciation

Depreciation is based on the cost of an asset less its residual value. Significant components of individual assets are assessed, and if a component has a useful life that is different from the remainder of that asset, then that component is depreciated separately.

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of plant and equipment since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset. The plant and equipment are depreciated in the subsequent month of addition, and depreciation is accounted for in the month of disposal.

	Depreciation rate per annum (%)
Electronic equipment	33.33
Office equipment, fixtures and fittings	20
Computer software	10
Improvement on leased assets	Over the leasehold period

Depreciation methods, rates, useful lives and residual values are reviewed at the end of the reporting period and adjusted as appropriate.

### (m) Intangible asset

Intangible asset represents admission fee and is measured at cost less accumulated amortisation and any accumulated impairment losses. Amortisation of intangible assets is calculated to write off the cost of the intangible assets on a straight line basis over the estimated useful life of 5 years. Intangible assets are subject to any impairment review if there are events or changes in circumstances which indicate that the carrying amount may not be recoverable.

### (n) Impairment

The carrying amounts of the Bank's non-financial assets (except for deferred tax asset) are reviewed at the end of each reporting period to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets (known as cash-generating unit).

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or cash-generating unit.

An impairment loss is recognised if the carrying amount of an asset or its related cash-generating unit exceeds its estimated recoverable amount.

Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of cashgenerating units are allocated first to reduce the carrying amount of any goodwill allocated to the cashgenerating unit or the group of cash-generating units and then to reduce the carrying amount of the other assets in the cash-generating unit (or a group of cash-generating units) on a *pro rata* basis.

Impairment losses recognised in prior periods are assessed at the end of each reporting period for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount since the last impairment loss was recognised. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised. Reversals of impairment losses are credited to profit or loss in the financial year in which the reversals are recognised.

### (o) **Provisions**

A provision is recognised if, as a result of a past event, the Bank has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risk specific to the liability. The unwinding of the discount is recognised as finance cost.

### (p) Employee benefits

### (i) Short-term employee benefits

Short-term employee benefit obligations in respect of salaries, annual bonuses, paid annual leave and sick leave are measured on an undiscounted basis and expensed as the related service is provided.

A liability is recognised for the amount expected to be paid under short-term cash bonus if the Bank has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

### (ii) Defined contribution plan

The Bank's contributions to statutory pension funds are charged to profit or loss in the financial year to which they relate. Once the contributions have been paid, the Bank has no further payment obligations.

### (q) Other receivables

Other receivables are initially recognised at their costs when the contractual right to receive cash or another financial asset from another entity is established.

Subsequent to initial recognition, other receivables are measured at amortised cost using the effective interest method.

#### (r) Liabilities

Deposits from customers, deposits and placements of banks and other financial institutions are stated at placement values.

Other liabilities are measured initially and subsequently at cost. Other liabilities are recognised when there is a contractual obligation to deliver cash or another financial asset to another entity.

### (s) Fair value measurement

MFRS 13 prescribed that fair value of an asset or a liability, except for share-based payment and lease transactions, is determined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The measurement assumes that the transaction to sell the asset or transfer the liability takes place either in the principal market or in the absence of a principal market, in the most advantageous market.

For non-financial asset, the fair value measurement takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Bank applied the new fair value measurement guidance prospectively, and comparative fair value information for new disclosures are disclosed in Note 31. The adoption of MFRS 13 has not significantly affected the measurement of the Bank's assets or liabilities.

### 4. Cash and short-term funds

	2013 RM'000	2012 RM'000
Cash and balances with banks and other financial institutions	32,106	17,660
Money at call and deposit placements maturing within one month	2,446,754	1,317,949
	2,478,860	1,335,609

### 5. Deposits and placements with banks and other financial institutions

	2013 RM'000	2012 RM'000
Licensed Malaysian banks	-	30,361
Foreign banks	556,355	1,342,190
	556,355	1,372,551

### 6. Financial investments available-for-sale

	2013 RM'000	2012 RM'000
At fair value		
Malaysian Government Securities	50,290	51,065
Private Debt Securities	48,750	-
(Note 31)	99,040	51,065
The maturity structure of financial investments available-for-sale are as follows:		
Within one year	43,780	-
More than three years to five years	55,260	51,065
	99,040	51,065

### 7. Loans, advances and financing

At ar	At amortised cost		2012
(i)	By type	RM'000	RM'000
	Overdrafts	85,462	8,221
	Term loans	,	,
	- Housing loans	8,129	988
	- Syndicated term loans	11,936	-
	- Other term loans	1,208,311	145,181
	Bills receivable	22,633	130,303
	Trust receipt	401	5,089
	Revolving credit	385,277	52,014
	Bankers' acceptances	105,833	28,602
	Staff loans	1,223	863
	Credit card loans	874	176
	Gross loans, advances and financing Less: Allowance for impairment	1,830,079	371,437
	- Collective allowance for impairment	(8,466)	(3,978)
	Net loans, advances and financing	1,821,613	367,459
( <b>ii</b> )	By type of customer	2013 RM'000	2012 RM'000
	Domestic non-bank financial institutions		
	- Others	10,019	22,055
	Domestic business enterprises		,
	- Small medium enterprises	41,441	8,447
	- Others	587,536	116,336
	Individuals	17,734	2,422
	Foreign entities	1,173,349	222,177
		1,830,079	371,437
(iii)	By interest rate sensitivity	2013	2012
	· ·	RM'000	RM'000
	Fixed rate loans	4,535	36,146
	Variable rate		
		22 (74	14.012
	- Base Lending Rate plus	23,674	14,012
	- Base Lending Rate plus - Cost plus	23,674 468,997	268,228

1,332,873

1,830,079

53,051

371,437

# 7. Loans, advances and financing (continued)

( <b>iv</b> )	By sector	2013 RM'000	2012 RM'000
	Primary agriculture	11,936	-
	Mining and quarrying	24,823	23,076
	Manufacturing	39,698	21,913
	Construction	129,951	4,700
	Real estate	13,640	27,290
	Wholesale & retail trade and restaurants & hotels	1,055,656	94,004
	Transport, storage and communication	203,389	6,939
	Finance, insurance and business services	331,730	190,548
	Household	19,256	2,967
		1,830,079	371,437
( <b>v</b> )	By purpose	2013 RM'000	2012 RM'000
	Purchase of landed properties		
	- Non residential	60,942	35,712
	- Residential	8,612	1,699
	Purchase of transport vehicles	120	152
	Construction	14,779	8,010
	Credit card	874	176
	Working capital	1,737,440	325,593
	Other purpose	7,312	95
		1,830,079	371,437
( <b>vi</b> )	By geographical distribution	2013 RM'000	2012 RM'000
	Within Malaysia	407,077	149,804
	Outside Malaysia	1,423,002	221,633
		1,830,079	371,437

Concentration by location for loans, advances and financing is based on the location of the borrower.

( <b>vii</b> )	By residual contractual maturity	2013 RM'000	2012 RM'000
	Maturity within one year	1,158,068	311,751
	More than one year to three years	428,826	41,366
	More than three years to five years	126,615	8,158
	More than five years	116,570	10,162
		1,830,079	371,437

8.

### 7. Loans, advances and financing (continued)

## (viii) Movements in collective allowance for impairment on loans, advances and financing

	2013 RM'000	2012 RM'000
At 1 January	3,978	1,189
Allowance made during the financial year	6,916	7,310
Allowance written back	(2,428)	(4,521)
At 31 December	8,466	3,978
As % of gross loans, advances and financing		
(net of individual allowance for impairment)	0.5%	1.1%
Other assets		
	2013	2012
	<b>RM'000</b>	RM'000
Derivative financial assets (Note 27, 30)	7,880	6,183
Interest receivable	12,181	5,339
Deposits	1,237	1,183
Other receivables and prepayments	5,924	3,240
	27,222	15,945

## 9. Statutory deposits with Bank Negara Malaysia

The non-interest bearing statutory deposits are maintained with Bank Negara Malaysia in compliance with Section 26(2)(c) and Section 26(3) of the Central Bank of Malaysia Act, 2009. The amount of the Statutory Reserve Requirement is determined based on a set of percentage of total eligible liabilities.

## 10. Plant and equipment

	Electronic Equipment RM'000	Office Equipment, Fixtures and fittings RM'000	I Computer Software RM'000	mprovement on Leased Assets RM'000	Total RM'000
Cost					
At 1 January 2013	1,427	1,160	264	3,496	6,347
Additions	526	855	148	2,629	4,158
At 31 December 2013	1,953	2,015	412	6,125	10,505
Accumulated depreciation					
At 1 January 2013	759	292	50	957	2,058
Charge during the year	456	351	34	1,418	2,259
At 31 December 2013	1,215	643	84	2,375	4,317
Net carrying amount					
At 1 January 2013	668	868	214	2,539	4,289
At 31 December 2013	738	1,372	328	3,750	6,188

# **10.** Plant and equipment (continued)

	Electronic Equipment RM'000	Office Equipment, Fixtures and fittings RM'000	I Computer Software RM'000	mprovement on Leased Assets RM'000	Total RM'000
Cost					
At 1 January 2012	934	743	218	1,616	3,511
Additions	493	417	46	1,880	2,836
At 31 December 2012	1,427	1,160	264	3,496	6,347
Accumulated depreciation					
At 1 January 2012	398	122	27	414	961
Charge during the year	361	170	23	543	1,097
At 31 December 2012	759	292	50	957	2,058
Net carrying amount					
At 1 January 2012	536	621	191	1,202	2,550
At 31 December 2012	668	868	214	2,539	4,289

# 11. Intangible asset

Intangible asset	Admission Fee RM'000
Cost	
At 1 January 2013/31 December 2013	2,600
Accumulated amortisation	
At 1 January 2013	216
Charge during the year	520
At 31 December 2013	736
Net carrying amount	
At 1 January 2013	2,384
At 31 December 2013	1,864
Cost	
At 1 January 2012	-
Addition	2,600
At 31 December 2012	2,600
Accumulated amortisation	
At 1 January 2012	-
Charge during the year	216
At 31 December 2012	216
Net carrying amount	
At 1 January 2012	
At 31 December 2012	2,384

# 12. Deferred tax assets

	2013	2012
	RM'000	RM'000
At 1 January	1,034	1,178
Recognised in profit or loss (Note 23)	(107)	(128)
Recognised in equity	(64)	(16)
At 31 December	863	1,034

The components and movements of deferred tax assets and liabilities during the financial year are as follows:

	Plant and Equipment RM'000	Collective Impairment Allowance RM'000	Available- for-sale Reserve RM'000	Others RM'000	Total RM'000
Deferred tax (assets)/liabilities					
At 1 January 2013	282	(651)	16	(681)	(1,034)
Recognised in profit or loss (Note 23)	14	(69)	-	162	107
Recognised in equity		-	64	-	64
At 31 December 2013	296	(720)	80	(519)	(863)

	Plant and Equipment RM'000	Collective Impairment Allowance RM'000	Available- for-sale Reserve RM'000	Others RM'000	Total RM'000
Deferred tax (assets)/liabilities					
At 1 January 2012	199	(298)	-	(1,079)	(1,178)
Recognised in profit or loss (Note 23)	83	(353)	-	398	128
Recognised in equity	-	-	16	-	16
At 31 December 2012	282	(651)	16	(681)	(1,034)

# 13. Deposits from customers

(i)	By type of deposits	2013 RM'000	2012 RM'000
	Demand deposits	409,288	315,066
	Fixed deposits	587,849	140,424
	Savings deposits	35,871	6,886
	Money market deposits	257,464	198,540
	Short term deposits	32,622	-
	Others	2,101	1,076
		1,325,195	661,992
(ii)	By type of customer	2013	2012
		RM'000	RM'000
	Business enterprises	1,105,461	609,163
	Individuals	115,196	37,761
	Others	104,538	15,068
		1,325,195	661,992

# 13. Deposits from customers (continued)

(iii)	By maturity structure of term deposits	2013 RM'000	2012 RM'000
	Due within six months	1,282,394	645,087
	More than six months to one year	40,548	15,889
	More than one year to three years	2,253	1,016
		1,325,195	661,992

# 14. Deposits and placements of banks and other financial institutions

	2013 RM'000	2012 RM'000
Licensed Malaysian banks	2,256,615	1,372,975
Licensed investment banks	28	20,025
Other financial institutions	205,010	186,148
Foreign banks	807,442	527,066
	3,269,095	2,106,214

2013	2012
RM'000	RM'000
13,529	10,581
11,768	8,480
12,317	5,422
37,614	24,483
]	13,529 11,768 12,317

# 16. Share capital

15.

. Share capital		
	Number of or	v
	of RM1	l each
	2013	2012
	'000	'000
Authorised		
Ordinary shares of RM1 each	380,000	380,000
Issued and fully paid		
Ordinary shares of RM1 each	331,000	331,000
	Amo	ount
	2013	2012
	<b>RM'000</b>	<b>RM'000</b>
Authorised		
Ordinary shares of RM1 each	380,000	380,000
Issued and fully paid		
Ordinary shares of RM1 each	331,000	331,000

#### 17. Reserves

# 17.1 Statutory reserve

The statutory reserve is maintained in compliance with Section 12 of the Financial Services Act, 2013 (FSA) and is not distributable as cash dividends.

## 17.2 Available-for-sale reserve

Available-for-sale reserve captures the fair value adjustment on financial assets which are classified as available-for-sale and its corresponding effect on deferred tax. The reserve is non-distributable and cumulative fair value adjustments will be reversed to profit or loss upon disposal of the assets.

# 17.3 Regulatory reserve

The Bank maintained a minimum level of impairment provisions which is in excess of the impairment provisions required under MFRSs. An amount of RM6.175 million (2012: RMNil) from the retained earnings as of 31 December 2013 has been reserved for this purpose.

## 17.4 Retained earnings

In accordance with the Finance Act 2007 which was gazetted on 28 December 2008, companies shall not be entitled to deduct tax on dividend paid, credited or distributed to its shareholders, and such dividends will be exempted from tax in the hands of the shareholders ("single tier system"). Hence, the Bank will be able to distribute dividends out of its entire retained earnings under the single tier system.

## 18. Interest income

	2013	2012
	RM'000	RM'000
Loans, advances and financing:		
- Interest income other than from impaired loans	26,330	20,518
Money at call and deposit placements with financial institutions	79,898	61,912
Financial investments available-for-sale	3,824	992
Others	1	9
	110,053	83,431
Interest expense		
Deposits and placements of banks and other financial institutions	(58,974)	(41,656)
Deposits from customers	(15,241)	(6,009)
Others	(5)	(1)
	(74,220)	(47,666)
Net interest income	35,833	35,765

All items of interest income and expense were recognised from assets and liabilities that were not at fair value through profit or loss.

## 19. Fee income

	2013	2012
	RM'000	RM'000
Fee income:		
- Commission	20	-
- Service charges and fees	1,090	514
- Loan processing fees	537	68
- Syndication fees	888	-
- Guarantee fees	1,378	558
- Commitment fees	590	78
- Other loans related fees income	3,899	1,121
- Credit card	117	6
- Other fees income	5,970	4,988
	14,489	7,333
Fee expense:		
- Brokerage fees	(51)	(3)
- Other fees expense	(27)	-
	(78)	(3)
Net fee income	14,411	7,330

# 20. Net trading income

	2013	2012
	RM'000	RM'000
Net gains from dealing in foreign exchange	5,948	7,603
Net gains arising from derivative trading	9,970	316
Unrealised revaluation gains in foreign exchange	175	19
Net unrealised losses arising from derivative trading	(5,198)	(61)
	10,895	7,877

# 21. Other operating expenses

. Other operating expenses		
	2013	2012
	RM'000	RM'000
Personnel costs:		
- Salaries, allowance and bonuses (excluding Directors' remun	eration) 24,350	17,260
- Directors' remuneration (Note 25 (c))	1,441	1,051
- Pension fund contributions	2,847	1,798
- Other staff costs	2,488	2,273
Promotion and marketing related expenses:		
- Advertising and promotion	363	311
- Others	664	843
Establishment costs:		
- Depreciation of plant and equipment	2,259	1,097
- Amortisation of intangible asset	520	216
- Rental	3,337	2,648
- Others	968	722
Administrative expenses:		
- Auditors' remuneration		
<ul> <li>statutory audit fees</li> </ul>	140	140
- overprovision in prior year	(20)	-
<ul> <li>audit related services</li> </ul>	92	86
- Professional fees	255	702
- Licence fee	140	140
- Membership fee	134	95
- Others	4,332	3,374
	44,310	32,756

23.

# 22. Allowance for impairment on loans, advances and financing

•	Anowance for impairment on loans, advances and imancing		
		2013	2012
		RM'000	RM'000
	Collective allowance for impairment		
	- Made during the financial year	6,916	7,310
	- Written back during the financial year	(2,428)	(4,521)
		4,488	2,789
	Tax expense		
		2013	2012
		RM'000	RM'000
	Malaysian income tax		
	- Current financial year	3,822	4,852
	- Under/(Over) provision in prior year	456	(918)
	Total current tax recognised in profit or loss	4,278	3,934
	Deferred taxation (Note 12)		
	Origination and reversal of temporary differences		
	- Current financial year	107	(203)
	- Under provision in prior year		331
	Total deferred tax recognised in profit or loss	107	128
	Total tax expense	4,385	4,062
	Reconciliation of tax expense		
	Profit before taxation	12,341	15,580
	Income tax using Malaysian tax rate @ 25%	3,085	3,895
	Non-deductible expenses	844	754
	Under provision of deferred tax in prior year	-	331
	Under/(Over) provision of income tax expense in prior year	456	(918)
	Tax expense	4,385	4,062
	•		<u> </u>

# 24. Basic earnings per ordinary share

The basic earnings per ordinary share has been calculated based on the profit attributable to equity holder and 331,000,000 (2012: 331,000,000) ordinary shares of RM1 each in issue during the financial year.

## 25. Significant related party transactions and balances

(a) The significant transactions of the Bank with its holding company and other related entities are as follows:

	20	013	20	12
	<b>RM'000</b> Holding Company	<b>RM'000</b> Related Companies	<b>RM'000</b> Holding Company	<b>RM'000</b> Related Companies
Income				
Interest income				
- Deposits and placements with banks and other				
financial institutions	91	46,058	112	45,929
Other fees income				
- Other fee income	-	-	-	1,122
Expenses				
Interest expense				
- Deposits and placements with banks and other				
financial institutions	137	9,311	-	18,769
Other operating expenses				
- Other charges	6	13	2	2

(b) The significant outstanding balances of the Bank with its holding company and other related entities are as follows:

	2013		2012	
	RM'000	<b>RM'000</b>	<b>RM'000</b>	RM'000
	Holding	Related	Holding	Related
	Company	Companies	Company	Companies
Amount due from				
- Cash and short-term funds	9,567	1,488,914	2,599	173,122
- Deposits and placements with banks and other				
financial institutions	-	501,985	-	1,342,190
- Other assets	-	9,777	-	3,694
Amount due to				
- Deposits and placements with banks and other				
financial institutions	137,899	636,595	19,332	507,734
- Other liabilities	85	882	-	7,897

All transactions of the Bank with its related parties are made in the ordinary course of business and on substantially the same terms, including interest rates with third party.

There is no amount outstanding from key management personnel as at year end.

## 25. Significant related party transactions and balances (continued)

## (c) Key management personnel compensation

The remuneration of key management personnel, being the members of the Board of Directors of the Bank, during the financial year are shown below:

	2013 RM'000	2012 RM'000
Executive Director and CEO		
Mr. Tian Fenglin		
- Salaries	488	466
- Bonuses	747	363
	1,235	829
Non-Executive Directors' fees		
YBhg Dato' Leong Khee Seong	103	111
Mr. Ong Ah Tin @ Ong Chee Kwee	103	111
	206	222
	1,441	1,051
	Note 21	Note 21

### 26. Credit exposure to connected parties

The credit exposures of the Bank to connected parties, as defined by BNM's "Guidelines on Credit Transactions and Exposures with Connected Parties" are as follows:

	2013 RM'000	2012 RM'000
Aggregate value of outstanding credit exposures to connected parties	41,394	26,367
As a percentage of total credit exposures	0.76%	0.78%
Percentage of outstanding credit exposures to connected parties non-performing or in default	0%	0%

#### 27. Commitments and contingencies

In the normal course of business, the Bank makes various commitments and incurs certain contingent liabilities with legal recourse to its customers. No material losses are anticipated as a result of these transactions.

The commitments and contingencies constitute the following:

The communents and contingencies constitute the for	6	20	)13	
		Positive Value	Credit	Risk-
	Principal	of Derivative	Equivalent	Weighted
	Amount	Contracts ^	Amount *	Assets *
	RM'000	RM'000	RM'000	RM'000
Credit-related exposures				
Transaction-related contingent items	379,783	-	189,892	116,823
Short term self-liquidating trade-related contingencies	4,866	-	973	849
Other commitments, such as formal standby facilities				
and credit lines, with an original maturity of:				
- Exceeding one year	344,705	-	172,353	145,462
- Not exceeding one year	788,217	-	157,643	105,887
Unutilised credit card lines	20,105	-	4,021	4,021
Derivative financial contracts				
Foreign exchange related contracts:				
- Less than one year	1,842,402	7,880	27,218	9,857
Total	3,380,078	7,880	552,100	382,899
-		Note 8, 30		

- A The foreign exchange related contracts are off-balance sheet derivative financial instruments whose values change in response to changes in prices or rates (such as foreign exchange rates) of the underlying instruments. The tables above show the Bank's derivative financial instruments as at the respective reporting dates. The underlying principal amount of these derivative financial instruments and their corresponding gross positive (derivative financial asset) fair values as at respective reporting dates are as shown above.
- \* The credit equivalent and risk-weighted amounts are computed using credit conversion factors and risk-weighting rules as per BNM guidelines. The credit conversion factors and risk-weighting rules were based on guidelines of the revised Capital Adequacy Framework on the Standardised Approach.

#### 27. Commitments and contingencies (continued)

	2012				
		Positive Value	Credit	Risk-	
	Principal Amount RM'000	of Derivative Contracts ^ RM'000	Equivalent Amount * RM'000	Weighted Assets * RM'000	
Credit-related exposures					
Transaction-related contingent items	372,395	-	186,197	108,597	
Short term self-liquidating trade-related contingencies	3,584	-	717	717	
Other commitments, such as formal standby facilities and credit lines, with an original maturity of:					
- Exceeding one year	113,057	-	56,528	53,427	
- Not exceeding one year	351,861	-	70,372	68,141	
Unutilised credit card lines	8,290	-	1,658	1,244	
Derivative financial contracts					
Foreign exchange related contracts:					
- Less than one year	596,301	6,183	14,443	7,225	
Total	1,445,488	6,183	329,915	239,351	
		Note 8, 30			

- The foreign exchange related contracts are off-balance sheet derivative financial instruments whose values change in response to changes in prices or rates (such as foreign exchange rates) of the underlying instruments. The tables above show the Bank's derivative financial instruments as at the respective reporting dates. The underlying principal amount of these derivative financial instruments and their corresponding gross positive (derivative financial asset) fair values as at respective reporting dates are as shown above.
- \* The credit equivalent and risk-weighted amounts are computed using credit conversion factors and riskweighting rules as per BNM guidelines. The credit conversion factors and risk-weighting rules were based on Basel 2 Standardised Approach under the Risk-Weighted Capital Adequacy Framework, "RWCAF".

#### 28. Lease commitments

The Bank has lease commitments in respect of rented premises, all of which are classified as operating leases. A summary of the long-term lease commitments are as follows:

	2013	2012
	RM'000	RM'000
Within one year	3,845	2,974
After one year but not more than five years	5,881	2,563
-	9,726	5,537

# 29. Capital adequacy

The total risk-weighted assets of the Bank are computed based on the following approaches:

- (i) Standardised Approach for Credit risk;
- (ii) Standardised Approach for Market risk;
- (iii) Basic Indicator Approach for Operational risk.

The capital adequacy ratios have been computed in accordance with BNM's Capital Adequacy Framework (Capital Components and Basel II-Risk-Weighted Assets) issued on 28 November 2012, which is effective from 1 January 2013.

The comparative capital adequacy ratios and components of capital base have been restated in accordance with the revised guidelines stated above.

The capital adequacy ratios of the Bank are analysed as follows:

	2013 RM'000	2012 RM'000 (Restated)
Common Equity Tier 1 ("CET1") Capital		
Paid-up share capital	331,000	331,000
Retained earnings	13,602	15,799
Statutory reserve	16,607	12,629
Regulatory reserve	6,175	-
Unrealised (losses)/gains on financial investments available-for-sale	(251)	50
	367,133	359,478
Less: Regulatory adjustments applied in calculation of CET1 Capital		
- Intangible asset	(1,864)	(2,384)
- Deferred tax assets	(927)	(1,050)
- 55% cumulative gains of financial investments available-for-sale	-	(28)
- Regulatory reserve attributable to loans, advances and financing	(6,175)	-
	(8,966)	(3,462)
Total CET1 Capital	358,167	356,016
Tier 2 Capital		
Collective impairment allowance	8,466	3,978
Regulatory reserve	6,175	-
Total Tier 2 Capital	14,641	3,978
Total Capital	372,808	359,994
CET1 capital ratio	17.094%	-
Tier 1 capital ratio	17.094%	32.699%
Total capital ratio	17.793%	33.065%

# 29. Capital adequacy (continued)

Breakdown of gross risk-weighted assets ("RWA") in the various categories of risk-weights:

	2013	3	2012		
	Principal	Risk- Weighted	Principal	Risk- Weighted	
	RM'000	<b>RM'000</b>	RM'000	RM'000	
Total RWA for credit risk	5,547,429	1,997,679	3,477,013	1,019,938	
Total RWA for market risk	-	2,260	-	3,372	
Total RWA for operational risk		95,324		65,449	
	5,547,429	2,095,263	3,477,013	1,088,759	

# **30.** Derivative financial instruments

	201.	3	2012		
	Assets	Liabilities	Assets	Liabilities	
	RM'000	RM'000	RM'000	RM'000	
Foreign exchange derivatives	7,880	8,159	5,276	3,742	
Currency swaps		4,158	907	1,680	
Total recognised derivative assets/liabilities (Notes 8, 15, 27 and 31)	7,880	12,317	6,183	5,422	

# 31. Fair values of financial assets and financial liabilities

## **Recognised financial instruments**

The estimated fair values of the financial assets and financial liabilities carried on the statement of financial position as at 31 December for the respective reporting dates are as follows:

	2013		2012		
	Carrying Value RM'000	Fair Value RM'000	Carrying Value RM'000	Fair Value RM'000	
Financial assets					
Cash and short-term funds	2,478,860	2,478,860	1,335,609	1,335,609	
Deposits and placements with banks and other					
financial institutions	556,355	556,355	1,372,551	1,372,551	
Financial investments available-for-sale	99,040	99,040	51,065	51,065	
Loans, advances and financing	1,821,613	1,821,200	367,459	367,122	
Financial liabilities					
Deposits from customers	1,325,195	1,325,156	661,992	661,992	
Deposits and placements of banks and other					
financial institutions	3,269,095	3,269,095	2,106,214	2,106,214	

# 31. Fair values of financial assets and financial liabilities (continued)

## **Recognised financial instruments**

The methods and assumptions used in estimating the fair values of financial instruments are as follows:

## (a) Cash and short-term funds/Deposits and placements with banks and other financial institutions

For cash and short-term funds and deposits and placements with banks and other financial institutions including interest-earning deposits, the carrying amounts are a reasonable estimate of the fair values because of their short-term nature (less than one year) and limited credit risk.

## (b) Financial investments available-for-sale

Fair values of investment securities are estimated based on broker/dealer price quotations.

## (c) Loans, advances and financing

The fair values of fixed rate loans with remaining maturity less than one year and variable rate loans are estimated to approximate their carrying values. For fixed rate loans with maturities of more than one year, the fair values are estimated based on expected future cash flows of contractual instalment payments and discounted at prevailing rates at the respective reporting dates offered for similar loans. In respect of impaired loans, the fair values are deemed to approximate the carrying values, net of individual assessment impairment allowance.

## (d) Deposits from customers

The fair values of demand deposits and saving deposits maturing within a short period of time are the amounts payable on demand. Fair values of fixed deposits maturing within a year are estimated to approximate their carrying amounts. For deposits with maturity of one year or more, the fair value is estimated using discounted cash flows based in on market rates for similar products and maturity.

## (e) Deposits and placements of banks and other financial institutions

The fair values of non-interest bearing deposits are equal to amounts payable on demand. For deposits with maturity exceeding one year, fair values are estimated by discounting the estimated future cash flows based on the contracted maturity of the deposits.

### 31. Fair values of financial assets and financial liabilities (continued)

### Recognised financial instruments (continued)

### Valuation of financial instruments

The table below analyses financial instruments carried at fair value and those not carried at fair value for which fair value is disclosed, together with their fair values and carrying amounts shown in the statement of financial position.

	Fair value of financial instruments carried at fair value			Fair value of financial instruments not carried at fair value				Total	Carrying	
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total	fair value	amount
Ľ	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
2013										
Financial assets										
Deposits and placements with banks and other										
financial institutions	-	-	-	-	-	-	556,355	556,355	556,355	556,355
Financial investments available-for-sale (Note 6)	-	99,040	-	99,040	-	-	-	-	99,040	99,040
Loans, advances and financing	-	-	-	-	-	-	1,821,200	1,821,200	1,821,200	1,821,613
Derivative financial assets (Note 30)	-	7,880	-	7,880	-	-	-	-	7,880	7,880
	-	106,920	-	106,920	-	-	2,377,555	2,377,555	2,484,475	2,484,888
T										
Financial liabilities							1 225 156	1 225 156	1 225 156	1 225 105
Deposits from customers	-	-	-	-	-	-	1,325,156	1,325,156	1,325,156	1,325,195
Deposits and placements of banks and other financial institutions							2 260 005	2 260 005	2 260 005	2 260 005
Derivative financial liabilities (Note 30)	-	- 12,317	-	- 12,317	-	-	3,269,095	3,269,095	3,269,095 12,317	3,269,095 12,317
Derivative financial habilities (Note 50)	-	· · ·	-	· ·	-	-	-	-		
-	-	12,317	-	12,317	-	-	4,594,251	4,594,251	4,606,568	4,606,607
2012										
Financial assets										
Deposits and placements with banks and other										
financial institutions	-	-	-	-	-	-	1,372,551	1,372,551	1,372,551	1,372,551
Financial investments available-for-sale (Note 6)	-	51,065	-	51,065	-	-	-	-	51,065	51,065
Loans, advances and financing	-	-	-	-	-	-	367,122	367,122	367,122	367,459
Derivative financial assets (Note 30)	-	6,183	-	6,183	-	-	-	-	6,183	6,183
	-	57,248	-	57,248	-	-	1,739,673	1,739,673	1,796,921	1,797,258
TT · · · · · · · · · · · · · · · · · ·										
Financial liabilities							661.000	cc1 00 <b>0</b>	< <u>(1.002</u>	< <1 00 <b>0</b>
Deposits from customers	-	-	-	-	-	-	661,992	661,992	661,992	661,992
Deposits and placements of banks and other							2 106 214	2 106 214	2 106 214	2 106 214
financial institutions	-	-	-	-	-	-	2,106,214	2,106,214	2,106,214	2,106,214
Derivative financial liabilities (Note 30)	-	5,422	-	5,422	-	-	-	-	5,422	5,422
	-	5,422	-	5,422	-	-	2,768,206	2,768,206	2,773,628	2,773,628

### 31. Fair values of financial assets and financial liabilities (continued)

### Valuation of financial instruments (continued)

The Bank measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

• Level 1: Quoted market price (unadjusted) in an active market for identical financial assets or liabilities that the entity can access at the measurement date.

• Level 2: Valuation techniques based on observable inputs, either directly (as prices) or indirectly (derived from prices). This category includes instruments valued using: quoted prices for identical or similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly observable from market data.

• Level 3: Valuation techniques of financial assets and liabilities using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. Availability of observable market prices and model inputs reduces the need for management judgement and estimation and also reduces the uncertainty associated with determination of fair values. Availability of observable market prices and inputs varies depending on the products and markets and is prone to changes based on specific events and general conditions in the financial markets.

The determination of fair value for financial assets and financial liabilities for which there is no observable market price requires the use of valuation techniques. For financial instruments that trade infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

Valuation techniques used to calculate fair values include comparisons with similar financial instruments for which market observable prices exist, discounted cash flow analysis, option pricing models and other valuation techniques commonly used in the market. The objective of valuation techniques is to arrive at fair value determination that reflects the price of the financial instrument at the reporting date, that would have been determined by market participants acting at arm's length.

#### Transfer between fair value

There has been no transfer in any levels of the fair values during the financial year. (2012: no transfer in either directions).

### 32. Financial risk management

### (a) Introduction and overview

The Bank has exposure to the following risks from financial instruments:

- Credit risk
- Liquidity risk
- Market risk
- Operational risk

This note presents information about the Bank's exposure to each of the above risks, the Bank's objectives, policies and processes for measuring and managing risks, and the Bank's capital management.

#### (a) Introduction and overview (continued)

#### **Risk Management framework**

The Bank's risk management policies are established to identify the risks faced by the Bank, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in the market condition, products and services offered. The Bank, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment, in which all employees understand their roles and obligations.

The Audit Committee is responsible for monitoring compliance with the Bank's risk management policies and procedures, and reviewing the adequacy of the risk management framework in relation to the risks faced by the Bank.

### (b) Credit risk

Credit risk is the risk of financial loss to the Bank due to failure of the Bank's customers or counterparties in meeting their contractual financial obligations. The credit risk is primarily from the Bank's cash and deposits/placements, direct lending, trade finance and funding activities.

#### Management of credit risk

The Board of Directors has delegated responsibility for the oversight of credit risk to the Credit Committee. The Credit Committee is supervised by the Senior Management. The functions of the Credit Committee are as follows:

#### • Formulating and reviewing credit policies

Taking the parent company's credit policies as reference and in consultation with business units, the Credit Committee is tasked to formulate the credit policies and set the underwriting standards that suit the local regulatory and business requirements. The credit policies, which encompass amongst others, the credit risk assessment, risk grading, collateral requirement, documentary and legal requirement, are to be reviewed from time to time to instill the industry's best practices.

#### • Setting underwriting standards/lending direction

The Credit Committee sets the underwriting standards/lending direction to ensure that the credit risks to be undertaken by the Bank are controlled even prior to the origination stage. The criteria set forth in the underwriting standards/lending direction will take into consideration the Bank's risk appetite and the client's credit profile. These underwriting standards are to be reviewed on an annual basis to reflect the dynamic changes in the industry and economic environment.

#### · Recommending approval on credit requests

Each credit facility to be extended to clients is subject to independent credit assessment by the Bank's Risk Management department, which would then be supported by the Credit Committee prior to escalation to the approving authority for approval. Only credit requests which meet certain criteria, e.g. fully cash-backed facility will be escalated directly to the approving authority without going through the Credit Committee.

#### (b) Credit risk (continued)

#### • Monitoring and controlling exposures

Ongoing monitoring of the Bank's exposures is vital to maintain the quality of the Bank's loan assets. The credit limits are monitored annually or on a more frequent basis depending on the risk level. Mitigation measures, such as collateral and covenants setting, are imposed to protect the Bank's interest. Concentration risk arising from over-exposure to counterparties, industries and geographies are managed through regular monitoring and reporting. Stress test is conducted in the event of a major shift in the economic indicators or whenever a major change is anticipated.

#### Allowances for impairment

The Bank employs a 14-grade credit risk grading system as a tool for determining the credit risk profile of borrowers using appropriate form of scorecards. The credit grades are used as a basis to support the underwriting of credit and are mapped accordingly to the credit rating scales of major international credit rating agencies.

A collective impairment allowance is performed on "collective basis" on the Bank's loan portfolio using statistical techniques with the necessary adjustments to the credit grades and probability of defaults of the respective credit grade band of the loans in order to guard against the risk of judgement error in the credit grading process. Although the credit grading process would involve qualitative assessment which is subject to judgement error, the loans within the same credit grade band generally share the similar credit risk characteristics for collective assessment. Given the lack of historical loss experience, the relevant market data will be taken for consideration to derive the model risk adjustment.

In the case of individual assessment, a loan is deemed as impaired if there is objective evidence of impairment which is triggered by certain events. In general, loans that are not repaid on time as they come due, be it the principal or interest, will be monitored closely as the likelihood of impairment from these past due loans is expected to be higher. The methodology adopted for collective impairment assessment and the list of trigger events for individual impairment assessment will be reviewed on a regular basis to suit with the Bank's policy and the traits of its loan portfolio.

#### Loans, advances and financing past due but not impaired

Past due but not impaired loans, advances and financing are loans/financing where the customer has failed to make a principal or interest/profit payment when contractually due, and includes loans/financing which are due one or more days after the contractual due date but less than three months.

### (b) Credit risk (continued)

### Write-off policy

The Bank writes off a loan when the Credit Committee/Senior Management determines that the loan is uncollectible, subject to approval of the Board of Directors. The determination is made after considering information such as the occurrence of significant changes in the borrower's/issuer's financial position such that the borrower/issuer can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the exposure.

### (i) Exposure to credit risk

2013	Loans, Advances and Financing to Customers RM'000	Loans, Advances and Financing to Banks* RM'000	Investment Securities RM'000
Carrying amount	1,821,613	3,035,215	99,040
Assets at amortised cost			
Individually impaired	-	-	-
Past due but not impaired			
Carrying amount	72	<u> </u>	-
Past due comprises			
- Less than one month	67	-	-
- Between one to two months	1	-	-
- Between two to three months	4		-
	72		-
Neither past due nor impaired			
- Pass	1,830,007	3,035,215	99,040
Collective allowance for impairment	(8,466)	-	-
Carrying amount - amortised cost	1,821,613	3,035,215	99,040
Available-for-sale (AFS) Neither past due nor impaired			
- Pass		-	99,040
Carrying amount - fair value			99,040

In addition to the above, the Bank had entered into lending commitment of RM1.15 billion. The Bank had also issued financial guarantee contracts for which the maximum amount payable by the Bank, assuming all guarantees are called on, is RM385 million.

\* Consists of cash and short-term funds and deposits and placements with banks and other financial institutions.

### (b) Credit risk (continued)

(i) Exposure to credit risk (continued)

2012	Loans, Advances and Financing to Customers RM'000	Loans, Advances and Financing to Banks* RM'000	Investment Securities RM'000
Carrying amount	367,459	2,708,160	51,065
Assets at amortised cost Individually impaired		-	-
Neither past due nor impaired - Pass	371,437	2,708,160	51,065
Collective allowance for impairment	(3,978)	-	-
Carrying amount - amortised cost	367,459	2,708,160	51,065
Available-for-sale (AFS) Neither past due nor impaired			
- Pass	-		51,065
Carrying amount - fair value			51,065

In addition to the above, the Bank had entered into lending commitment of RM473 million. The Bank had also issued financial guarantee contracts for which the maximum amount payable by the Bank, assuming all guarantees are called on, is RM376 million.

\* Consists of cash and short-term funds and deposits and placements with banks and other financial institutions.

The Bank holds collateral against loans, advances and financing to customers in the form of fixed deposits, properties and guarantees. Estimates of fair value are based on the value of collateral assessed at the time of borrowing, and generally are not updated except when a loan is individually assessed as impaired. There is no impaired loans as at the respective reporting dates, hence collateral held as security for past due nor impaired loans are not disclosed.

### (b) Credit risk (continued)

### (ii) Concentration by sector and geographical location

The Bank monitors the concentration of credit risk by sector and by geographical distribution. An analysis of the concentration of credit risk as at the respective reporting dates are shown below:

	2013 Loans, Advances and Financing to Banks* RM'000	2012 Loans, Advances and Financing to Banks* RM'000
Carrying amount	3,035,215	2,708,160
Concentration of credit risk based on sector		
Financial services	2,214,836	1,597,120
Government and central bank	820,379	1,111,040
	3,035,215	2,708,160
Concentration of credit risk based on geographical location		
Malaysia	980,378	1,190,249
East Asia	1,965,260	1,062,237
Middle East	65,898	297,454
South East Asia	19,030	153,090
United States of America	4,598	4,885
European Union	38	245
Oceania	13	
	3,035,215	2,708,160

\* Consists of cash and short-term funds and deposits and placements with banks and other financial institutions.

Concentration of credit risk by geographical distribution for loans, advances and financing is measured based on the location of the borrower.

Concentration by sector and geographical distribution for loans, advances and financing to customers are disclosed under Note 7 (iv) and 7 (vi) to the financial statements.

	2013 Investment Securities RM'000	2012 Investment Securities RM'000
Carrying amount	99,040	51,065
Concentration of credit risk based on sector		
Financial services	43,780	-
Government and central bank	50,290	51,065
Others	4,970	-
	99,040	51,065
Concentration of credit risk based on geographical location		
Malaysia	55,260	51,065
China	43,780	-
	99,040	51,065

Concentration of credit risk by geographical distribution for investment securities is measured based on the location of the issuer.

#### (b) Credit risk (continued)

#### (iii) Derivatives risk

The Bank's derivatives may give rise to risks in the event the counterparty defaults. The derivatives risks are mitigated through hedging, by taking a position in one market to offset and balance against the risk adopted by assuming a position in a contrary or opposing market.

#### (iv) Settlement risk

The Bank's activities may give rise to risks at the time of settlement of transactions and trades. Settlement risk is the risk of loss due to the failure of an entity to honour its obligations to deliver cash or other assets as contractually agreed.

#### (c) Liquidity risk

Liquidity risks are the risks when the Bank fails to raise funds to meet the present or future demand of customers or counterparties at a reasonable cost. The potential liquidity risks of the Bank mainly include customers' premature and collective withdrawal, overdue payment of the debtors, mismatched asset-liability maturity structure and difficulties in realisation of assets, and daily management of its liquidity positions.

## Management of liquidity risk

The management of liquidity and funding is mainly carried out in compliance with BNM's New Liquidity Framework; and practices and limits set by parent company, and the Asset and Liability Committee (ALCO). The Bank maintains a strong liquidity position and constantly manages the liquidity profile of its assets, liabilities and commitments to ensure that cash flow requirements are appropriately balanced and all obligations are met accordingly.

As an establishing financial institution in the local banking industry, it is imperative for the Bank to continuously seek and maintain new sources of funding to increase and diversify its funding base.

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Cable	100000	Ju juote o	y nic Dun	Junanteren	<i>inconnes</i>	, ouseu .	on remaining	contractuat maturity.

			2013		
	On demand RM'000	Due within 3 months RM'000	Between 3 to 12 months RM'000	Between 1 to 3 years RM'000	Total RM'000
Deposits from customers Deposits and placements of banks	445,329	812,326	70,861	2,326	1,330,842
and other financial institutions	24,170	2,253,847	1,015,731	-	3,293,748
Derivative financial liabilities	-	7,197	5,120	-	12,317
Other liabilities	11,768	-	-	-	11,768
	481,267	3,073,370	1,091,712	2,326	4,648,675

			2012		
	On demand RM'000	Due within 3 months RM'000	Between 3 to 12 months RM'000	Between 1 to 3 years RM'000	Total RM'000
Deposits from customers Deposits and placements of banks	322,012	315,845	25,050	1,016	663,923
and other financial institutions	27,415	1,512,353	587,246	-	2,127,014
Derivative financial liabilities	5,422	-	-	-	5,422
Other liabilities	8,480	-	-	-	8,480
	363,329	1,828,198	612,296	1,016	2,804,839

#### (c) Liquidity risk (continued)

The balances in the above table will not agree directly with the balances in the statement of financial position as the table incorporates, on an undiscounted basis, all cash flows relating to principal and future coupon payments.

Cash flows payable in respect of customer and savings accounts are primarily contractually repayable on demand or at short notice. However, in practice, short term deposit balances remain stable as inflows and outflows broadly match.

Derivative financial instruments measured at their fair values together with their corresponding contract/notional amounts:

		2013	
	Contract/ Nominal Amount Up to 1 year RM'000	Positive Fair Value Up to 1 Year RM'000	Negative Fair value Up to 1 Year RM'000
Trading derivatives			
Foreign exchange contracts			
- Forward	1,644,323	7,878	8,159
- Swap	193,900	-	4,158
- Spot	4,179	2	-
	1,842,402	7,880	12,317
		2012	
	Contract/ Nominal Amount Up to 1 year	Positive Fair Value Up to 1 Year	Negative Fair value Up to 1 Year
	RM'000	RM'000	RM'000
Trading derivatives			
Foreign exchange contracts	515 750	5 25 6	2.742
- Forward	515,752	5,276	3,742
- Swap	79,567	907	1,680
- Spot	982	-	-
	596,301	6,183	5,422

### (d) Market risk

Market risk is the risk of loss arising from movements in market variables, such as interest rates, credit spreads and foreign exchange rates.

#### Management of market risk

The Bank's market risk management is the process of identifying, measuring, monitoring, controlling and reporting market risk for the purposes of setting up and enhancing the market risk management system, specifying responsibilities and process, determining and standardising the measurement approaches, limit management indicators and market risk reports, controlling and mitigating market risk and improving the level of market risk management. The objective of market risk management is to manage and control market risk exposures within a tolerable level and maximise risk-adjusted return according to the Bank's risk preference.

As an establishing financial institution in the local banking industry, the Bank tries to minimise and preferably eliminate exposure to market risk. The Bank does not engage in any proprietary trading activities. Exposures arising from normal banking activities (deposits, loans, foreign exchange, etcetera) are hedged accordingly. All risks related to treasury money market activities will be managed according to, and within the authorised risk limits.

#### (d) Market risk (continued)

#### Foreign exchange risk

TOTAL LIABILITIES

Foreign exchange risk is the risk that arises as a result of movements in the relative value of currencies. The Bank is exposed to foreign currency risk on transactions that are denominated in a currency other than its functional currency. The Bank minimises its exposure to foreign currency risk through hedging and limiting the net open position of the foreign exchange portfolio.

The following tables summarise the assets, liabilities and net open position by currency as at the reporting date, which are mainly in Ringgit Malaysia, United States Dollars and Chinese Renminbi. Other currencies mainly include exposure to Euro, Australia Dollars, Great Britain Pounds, Hong Kong Dollars, Japanese Yen, Canadian Dollars and Singapore Dollars.

	Malaysia Ringgit RM'000	United States Dollars RM'000	Chinese Renminbi RM'000	Others RM'000	Total RM'000
2013					
ASSETS					
Cash and short-term funds	980,208	37,828	1,447,031	13,793	2,478,860
Deposits and placements with banks					
and other financial institutions	-	175,765	380,590	-	556,355
Financial investments available-for-sale	55,260	-	43,780	-	99,040
Loans, advances and financing	305,488	1,427,200	88,925	-	1,821,613
Other assets	10,976	5,742	10,504	-	27,222
Statutory deposits with Bank					
Negara Malaysia	3,601	-	-	-	3,601
Tax recoverable	3,431	-	-	-	3,431
Plant and equipment	6,188	-	-	-	6,188
Intangible asset	1,864	-	-	-	1,864
Deferred tax assets	863	-	-	-	863
TOTAL ASSETS	1,367,879	1,646,535	1,970,830	13,793	4,999,037
LIABILITIES					
Deposits from customers	808,435	369,909	134,094	12,757	1,325,195
Deposits and placements of banks					
and other financial institutions	369,350	1,069,195	1,830,549	1	3,269,095
Other liabilities	24,667	4,823	8,120	4	37,614

1,443,927

1,972,763

12,762

4,631,904

1,202,452

# (d) Market risk (continued)

	Malaysia Ringgit RM'000	United States Dollars RM'000	Chinese Renminbi RM'000	Others RM'000	Total RM'000
2012					
ASSETS					
Cash and short-term funds	1,116,920	167,233	50,660	796	1,335,609
Deposits and placements with banks					
and other financial institutions	30,362	815,997	526,192	-	1,372,551
Financial investments available-for-sale	51,065	-	-	-	51,065
Loans, advances and financing	129,660	208,430	29,369	-	367,459
Other assets	9,303	3,300	3,342	-	15,945
Tax recoverable	1,831	-	-	-	1,831
Plant and equipment	4,289	-	-	-	4,289
Intangible asset	2,384	-	-	-	2,384
Deferred tax assets	1,034		-	-	1,034
TOTAL ASSETS	1,346,848	1,194,960	609,563	796	3,152,167
LIABILITIES					
Deposits from customers	326,138	220,912	114,715	227	661,992
Deposits and placements of banks					
and other financial institutions	645,464	954,302	506,432	16	2,106,214
Other liabilities	13,942	4,811	5,720	10	24,483
TOTAL LIABILITIES	985,544	1,180,025	626,867	253	2,792,689

## (d) Market risk (continued)

### Interest rate risk

In respect of interest-earning financial assets and interest-bearing financial liabilities, the following tables indicate their effective interest rates at the respective balance sheet dates and the periods in which they reprice or mature, whichever is earlier.

				ling book					Effective
2013	Up to 1 month RM'000	>1 - 3 months RM'000	>3 - 12 months RM'000	1 - 5 years RM'000	Over 5 years RM'000	Non-interest sensitive RM'000	Trading book RM'000	Total RM'000	interest rate %
Assets									
Cash and short-term funds	2,471,481	-	-	-	-	7,379	-	2,478,860	3.99
Deposits and placements with banks									
and other financial institutions	-	67,771	488,584	-	-	-	-	556,355	3.33
Financial investments available-for-sale	5,610	-	38,170	55,260		-	-	99,040	3.85
Loans, advances and financing:	000.004		150 101	216	00.6			1 021 (12	0.50
- performing	890,394	770,946	159,131	246	896	-	-	1,821,613	2.52
Other assets ^	-	-	-	-	-	43,169	-	43,169	-
Total assets	3,367,485	838,717	685,885	55,506	896	50,548	-	4,999,037	:
Liabilities									
Deposits from customers	996,359	244,777	67,874	1,237	-	14,948	-	1,325,195	1.67
Deposits and placements of banks	,					,			
and other financial institutions	1,769,436	483,663	1,001,529	-	-	14,467	-	3,269,095	2.29
Other liabilities	-	-	-	-	-	37,614	-	37,614	-
Total liabilities	2,765,795	728,440	1,069,403	1,237	-	67,029	-	4,631,904	
Equity	_	-	-	-	-	367,133	-	367,133	
Total liabilities and equity	2,765,795	728,440	1,069,403	1,237	_	434,162	-	4,999,037	
- com nuomnes una equity	2,703,775	720,110	1,009,109	1,237		13 1,102		1,777,037	:
On-balance sheet interest									
sensitivity gap	601,690	110,277	(383,518)	54,269	896	(383,614)	-		
Total interest sensitivity gap	601,690	110,277	(383,518)	54,269	896	(383,614)	-		
-									

^ Other assets include other assets, statutory deposits with BNM, tax recoverable, plant and equipment, intangible asset and deferred tax assets as disclosed in the statement of financial position.

# (d) Market risk (continued)

Interest rate risk (continued)

				ing book —					Effective
2012	Up to 1 month RM'000	>1 - 3 months RM'000	>3 - 12 months RM'000	1 - 5 years RM'000	Over 5 years RM'000	Non-interest sensitive RM'000	Trading book RM'000	Total RM'000	interest rate %
Assets									
Deposits from customers	996,359	244,777	67,874	1,237	-	14,948	-	1,325,195	1.67
Deposits and placements of banks									
and other financial institutions	1,769,436	483,663	1,001,529	-	-	14,467	-	3,269,095	2.29
Bills and acceptances payable Obligations on securities sold under							-	-	
repurchase agreements							-	_	
Other liabilities						37,614	-	37,614	-
Total assets	2,765,795	728,440	1,069,403	1,237	-	67,029	-	4,631,904	
Liabilities									
Deposits from customers	528,049	102,286	24,342	-	-	7,315	-	661,992	1.53
Deposits and placements of banks									
and other financial institutions	536,732	978,481	571,653	-	-	19,348	-	2,106,214	2.15
Other liabilities		-	-	-	-	24,483	-	24,483	-
Total liabilities	1,064,781	1,080,767	595,995	-	-	51,146	-	2,792,689	
Equity	-	-	-	-	-	359,478	-	359,478	
Total liabilities and equity	1,064,781	1,080,767	595,995	-	-	410,624	-	3,152,167	
On-balance sheet interest									
sensitivity gap	1,701,014	(352,327)	473,408	1,237	-	(343,595)	-		
Total interest sensitivity gap	1,701,014	(352,327)	473,408	1,237	-	(343,595)	-		

^ Other assets include other assets, tax recoverable, plant and equipment, intangible asset and deferred tax assets as disclosed in the statement of financial position.

## (d) Market risk (continued)

### Interest rate risk (continued)

An analysis of the Bank's sensitivity to an increase or decrease in market interest rates, assuming no asymmetrical movement in yield curves and a constant financial position, is as follow:

	100 bps* Parallel Increase RM'000	100 bps* Parallel Decrease RM'000
Sensitivity of projected net interest income At 31 December 2013	4,805	(4,805)
At 31 December 2012	3,265	(3,265)

\*bps - basis points

## (e) Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Bank's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risk.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to Senior Management within each department. The responsibility is supported by the development of an overall Bank standard for the management of operational risk in the following areas:

- requirement for appropriate segregation of duties, including the independent authorisation of transactions
- requirements for the reconciliation and monitoring of transactions
- compliance with regulatory and other legal requirements
- documentation of controls and procedures
- development of contingency plans
- training and professional development
- ethical and business standards
- risk mitigation, including insurance where this is effective.

### 33. Capital management

### Regulatory capital

The Bank's lead regulator, BNM, sets and monitors capital requirement for the Bank. The Bank is required to comply with the provisions of the Basel II framework in respect of regulatory capital adequacy.

The Bank seeks to diversify its capital base in a range of different forms from various sources. On top of the minimum regulatory capital requirements, a buffer is added on to arrive at the Bank's internal capital target to ensure adequacy of capital to support the current and anticipated business growth. Internal Capital Adequacy Assessment Process ("ICAAP") is formulated to identify the material risks in the business. The material risk areas that are taken into consideration are credit risk, market risk, liquidity risk, operational risk, compliance risk as well as business risk.

Internal capital assessment is carried out to determine the level of internal capital required by the Bank based on the Pillar 1 and 2 requirements as well as actual results of the preceding financial year (as the base case). Capital plan, business plan and 3-year budget are approved by the Board of Director on annual basis. The business plan in particular would set out the Bank's risk appetite to be in line with the lending direction and business strategies for the coming year. Senior Management is responsible in ensuring a smooth development and implementation of the ICAAP framework as well as effective systems and processes are in place. The Bank's performance against the internal capital levels is reviewed on a regular basis by the Senior Management. Should there be a need for capital raising exercise, it will be presented to the Board of Directors for approval.

The Bank undertakes stress test exercise on half yearly basis to assess the Bank's capability to withstand the adverse environment. The stress test will at least cover the exceptional but plausible event and the worst case scenario. The possible impact to the Bank due to occurrence of adverse events, i.e. significant deterioration in borrowers' credit profile, decline in collateral value, erosion in the Bank's net interest margin and sizeable foreign exchange loss will be examined. The results of the stress test together with the proposed mitigating actions shall be tabled to the Senior Management and the Board of Directors for deliberations.

The Bank's regulatory capital are analysed as follows:

(a) Tier 1 Capital, which comprises the followings:

• Common Equity Tier 1 ("CET1") Capital, which includes ordinary share capital, share premium, retained earnings (net of dividends declared), statutory reserve and other regulatory adjustments relating to items that are included in equity but are treated differently for capital adequacy purpose.

• Additional Tier 1 Capital, which consists of instruments that are issued and paid-up, subordinated to depositors and perpetual in nature (amongst all other criteria) which are not included in CET1 Capital, the share premium arising from issuance of such instruments as well as the regulatory adjustments in relation to the calculation of Additional Tier 1 Capital.

(b) Tier 2 Capital includes collective impairment allowances (excluding collective impairment allowances attributable to financing classified as impaired) and regulatory reserve.